

APPROVED TEXTBOOKS
Idaho Real Estate Education Council
Effective 8/2016 (Updated 8/2016)

Required Materials for Sales and Broker Prelicense Courses

**** Idaho Real Estate License Law and Rules**, Idaho Real Estate Commission required for:
Sales Prelicense Module I & Module II
Brokerage Management
Real Estate Law
All Post License curriculum

Available for download: <http://irec.idaho.gov/publcs/license-law-and-rules.pdf>

Available for purchase: <http://irec.idaho.gov/forms/ree094.pdf>

SALES PRELICENSE

MODULE I & MODULE II

Sale Prelicense Module I Outline, Idaho Real Estate Commission, (*revised 11/2010*), (*exam 09/2015*).

Sale Prelicense Module II Outline, Idaho Real Estate Commission, (*revised 11/2010*), (*exam 09/2015*).

**** Idaho Real Estate Handbook, 4th Edition**, Byers, Chuck A. Professional Marketing Concepts, LLC, 2016.
ISBN: 978-1533173805 <http://www.pmctraining.org>

One of the following must also be used for the Sales Prelicense courses.

Modern Real Estate Practice, 19th edition. Galaty, Fillmore W., Allaway, Wellington J., and Kyle, Robert. Real Estate Education Company, 2014. ISBN: 978-1-4277-4612-2 & ISBN: 1-4277-4612-5 <http://www.recampus.com>

Mastering Real Estate Principles, 6th edition. Cortesi, Gerald R. Chicago: Real Estate Education Company, 2013. ISBN: 1-4277-4433-5 & ISBN: 978-1-4277-4433-3 <http://www.recampus.com>

BROKER PRELICENSE

BROKERAGE MANAGEMENT

Brokerage Management Outline, Idaho Real Estate Commission, (*revised 9/2010*) (*exam 2/2014*).

REAL ESTATE LAW

Idaho Real Estate Law Handbook, Revised September 2008. May, J. Dee and Freeman, Duncan B. Twin Falls: J. Dee May. (*exam 2/2014*)

REAL ESTATE FINANCE

Essentials of Real Estate Finance, 14th edition revised. Sirota, David. & Barrell, Doris. DF Institute, d/b/a Dearborn Real Estate Education Company, 2015 (*this includes all materials provided by Dearborn*) (*exam revision 07/2016*). ISBN: 978-1-4754-2839-1 & ISBN: 1-4754-2939-1- <http://www.recampus.com>

VALUATION & ANALYSIS

Real Estate Appraisal, 7th edition. Schram Jr., Joseph F. Bellevue, WA: Rockwell Publishing Company, 2009 (*this includes all materials issued to providers by Rockwell*) (*exam revision 07/2016*). ISBN: 978-1-939259-63-9 <http://www.rockwellpublishing.com/asp/company/products.asp>

****These materials may be helpful if you are preparing to take the state licensing exam.**