What's New at the Idaho Real Estate Commission

The Real Estatement

Vol. 27 No. 1 January 2007

Comments from the Chair

by Pam Trees
Commission Chair

CHANGE… we all have change in our lives and we certainly have had our share of **CHANGE** at the Real Estate Commission office!

I want to welcome our new Executive Director, Jeanne Jackson-Heim. Jeanne took over in her new position as of September 11, 2006, replacing Donna Jones, who has moved on to pursue her political career. Jeanne comes with great credentials and we Commissioners are looking forward to working with her!

I also want to welcome our newest Commissioner, Mr. Kelly Fisher, from the East District. Kelly replaces Mr. Ron Clawson, who served the Commission for 8 years.

We will miss both Donna and Ron.

One thing that has not changed is the growing number of new licensees that are getting licensed in Idaho. Total number of licensees in September 2004 was 8,331, September 2005 was 9,796, September 2006 was 11,995 and October 2006 was 12,125.

We are pleased that licensees seem to be renewing in a timelier manner and taking personal responsibility to make sure they have the right number of renewal hours, within their 2 year renewal period, and that they aren't confusing the COMMISSION CORE course, with the NAR® course called "Cracking the Code".

Just remember to take 16 hours of approved CE courses and the 4 hour COMMISSION CORE course within your 2 year renewal period and you are good to go!!! Please go to www.irec.idaho.gov and bookmark it for future reference! There is a list of ALL courses being offered throughout the state. Check it out! This is a site with answers to some of your questions. You can also e-mail Staff or Commissioners directly from that site.

We recently attended the Idaho Association of REALTORS® Convention in Jackson Hole, Wyoming and enjoyed the great speakers/classes provided and for the opportunity to participate at their general membership meeting. I promised at that meeting to include in the next issue of the Real Estatement the "most common" mistakes and complaints the investigative department has received against licensees. Thanks to Mr. Terry Ruettgers, our Chief Investigator for the following information:

Common mistakes:
1. Mishandling of earnest money:
   a. Earnest money is shown as received on PSA but is not received until a later date.
   b. Earnest money check is NSF and the selling agent does not notify the listing agent and seller that the check bounced.
   c. Earnest money is not turned into the broker, especially when the buyer is the real estate agent.
2. Advertising:
   a. Agent is in the classified pages of the newspaper or on the internet and not showing who he/she is licensed with.
   b. Blind ads in which listed property is advertised but no company is shown.
   c. Internet advertising and the agents advertise the "team name" but does not show the company name.
3. We are seeing a lot of "tattle tale" complaints from agents against other agents for the perceived violations in advertising-mostly dealing with offering of a portion of their commission to potential buyers and sellers. This has been allowed since 2000. As the market slows we are seeing more and more of this type of "tattle taling".
4. Agency-the age old problem of saying you're an agent but not having the buyer representation documents to back it up.

Common Complaints:
1. Unlicensed practice-more and more we are seeing and prosecuting this.
2. Failure to disclose adverse material facts such as:
   a. Zoning issues.
   b. Well or septic issues.
   c. Property lines easements or selling

Comments from the Chair, continued on page 6

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Contact the Commission Staff

208-334-3285 or toll free in Idaho 866-447-5411

PLEASE NOTE, WE HAVE NEW EXTENSIONS!

License Department ..... **dial "1"**

Neal Bernklau - neal.bernklau@irec.idaho.gov ..... ext. 116
(Licensing Supervisor- new broker applications, E&O questions, designated broker/firm changes, branch office licenses/changes, corporation licenses/changes)

Molly Jacobs - molly.jacobs@irec.idaho.gov ..... ext. 110
(Office Specialist- new sales applications, fingerprints, exam waiver requests)

Erika Finney - erika.finney@irec.idaho.gov ..... ext. 109
(Office Specialist- active/inactive salesperson renewals, inactive broker renewals, transfer of licenses, individual license changes, license history requests)

Education Department ..... **dial "2"**

Karen Seay - karen.seay@irec.idaho.gov ..... ext. 105
(Education Director- education development, license exam development, continuing education audits, Education Council Executive)

Danielle Lefler- danielle.lefler@irec.idaho.gov ..... ext. 102
(Education Assistant- prelicense and continuing education info, instructor/course/provider certification, Education Council Meetings, continuing education audits)

Jesama Rosensweig - jesama.rosensweig@irec.idaho.gov ..... ext. 106
(Office Specialist- video rentals, library, education materials, education histories)

Enforcement Department ..... **dial "3"**

Terry Ruettgers - terry.ruettgers@irec.idaho.gov ..... ext. 114
(Chief Investigator- complaints)

Craig Boyack - craig.boyack@irec.idaho.gov ..... ext. 113
(Investigator- complaints)

Kimberly Kelley - kimberly.kelley@irec.idaho.gov ..... ext. 111
(Investigator- complaints)

Paula Shaver - paula.shaver@irec.idaho.gov ..... ext. 112
(Inspector- office audits)

Stephanie McLarin - stephanie.mclarin@irec.idaho.gov ..... ext. 108
(Enforcement Adminstrative Assistant)

Administration ..... **dial "4"**

Jeanne Jackson-Heim - jeanne.jackson-heim@irec.idaho.gov ..... ext. 118
(Executive Director)

Kim Coster - kim.coster@irec.idaho.gov ..... ext. 115
(Administrative Counsel)

Jennifer Bonilla - jennifer.bonilla@irec.idaho.gov ..... ext. 101
(Assistant to Executive Director and Administrative Counsel, Public Records Requests, Commission meetings)

Joanna Marshall - joanna.marshall@irec.idaho.gov ..... ext. 107
(Webmaster- Information Technology)

Fiscal, Human Resources

Charlie Hendrix - charlie.hendrix@irec.idaho.gov ..... ext. 117
(Management Assistant- Budgeting, Human Resources, Accounts Payable)

Operator ..... **dial "0" or stay on the line**

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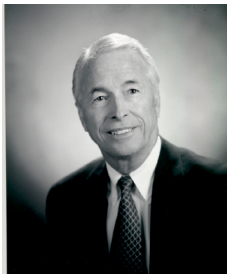

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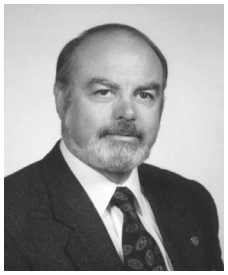

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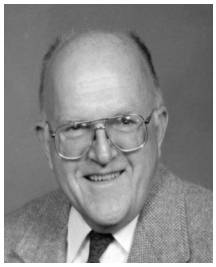
EDUCATION COUNCIL MEMBERS



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Andy Enrico *(Commission Representative)*

Meet the New Executive Director

Jeanne Jackson-Heim, Executive Director

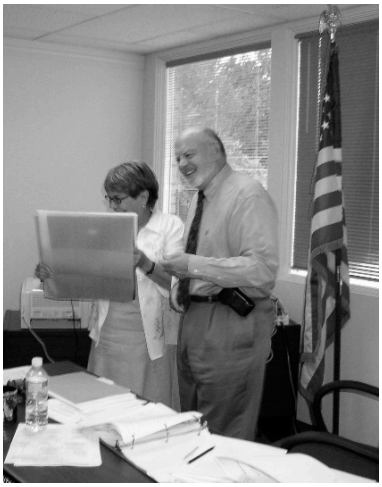
After eight years as Executive Director, Donna Jones has left the Real Estate Commission to jump back into the political arena. The Commissioners and Staff of IREC congratulate Donna on her election to the office of Idaho State Controller, and wish her all the very best as she enters this new chapter in her career. We look forward to seeing Donna around the Capitol at the State Controller's Office!

As the new ED for the Real Estate Commission, I'd like to tell you a little bit about myself. My husband Wayne and I have recently moved to Boise from Sandpoint, where some of you may already know me from my three years as the EO for the Selkirk Association of REALTORS®. My work experience also includes nearly 15 years as a real estate and civil litigation paralegal for a law firm in Jackson, Wyoming and a term of public service as a local elected official in Jackson. Wayne is a house painter and together we have three children. Two of them are grown up and on their own, but we have one daughter who is still in college at the University of Idaho. I feel extremely fortunate to have been selected for this important position, and I look forward to the opportunity to work with the Real Estate Commission and all of you.

Moving to Boise has been a big adjustment and I have a lot to learn, but it's been made so much easier by the help and support of the Commission staff. IREC is very fortunate to have great employees with a wealth of knowledge and experience, and I appreciate them all very much. The transition was also facilitated by Donna Jones and all of her hard work to make sure that things were left in good shape for me. I want to publicly thank Donna and all of the IREC staff for their kindness and professionalism and for making me feel so welcome.

For the upcoming 2007 legislative session, IREC will introduce legislation to enable the agency to purchase a building for a permanent home for the IREC offices. Also, IREC will present its annual "housekeeping" bill, containing minor language amendments but no substantive law changes. These include increasing the number of hours of CE (from three to four) that a licensee can earn by attending a Commission meeting and deleting the seven-day notice requirement to attend a Commission meeting for CE. In addition, there are revisions to the requirements for course certification, clarification of the language establishing fees for certain IREC services (but not changing the fees themselves), and deleting the requirement that a real estate trust account be maintained in an Idaho bank. These two pieces of proposed legislation are now available for review on the IREC website at www.irec.idaho.gov.

In addition, the Commission hopes to introduce a law change during the 2007 legislative session which would require all new sales licensees to complete a post license education requirement during their initial license period. (See Education Director Karen Seay's article for more details on this proposal.) There is more work to be done before this legislation is finalized, but we look forward to discussing this proposal further with IAR® and education providers to arrive at common ground on this matter.



Commissioner Steve Kohntopp presents outgoing Executive Director Donna Jones with a plaque in recognition of her service to IREC.

Frequently Asked Questions

Q: Do reservation agreements require the same agency representation confirmation and acknowledgement of disclosure as Purchase and Sales Agreements?

A. Yes. Often times the forms that are utilized for reservation agreements require the addition of an Addendum to accomplish this, but license law requires the representation confirmation and acknowledgment of disclosure be there verbatim.

Q: As an actively licensed real estate agent in Idaho, can I sell my own home "For Sale By Owner"?

A: Yes. You can market and sell your home "FSBO", however, the transaction still has to go through your broker. You can sell the property without going through the MLS with proper disclosures that you are a licensed real estate agent in Idaho, but you still have to run the transaction through your designated broker.

Q: Can I advertise a free gift card to anyone who buys real property from me?

A: Idaho Code Section 54-2054.(2) states in part *"... An Idaho licensee may pay any part or share of a commission, fee or compensation received, directly to the buyer or seller in the real estate transaction. However, no commission, fee or compensation may be split with any party to the transaction in a manner which would directly or indirectly create a double contract, as defined in this chapter, or which would otherwise mislead any broker, lender, title company or government agency involved in the transaction regarding the source of funds used to complete the real estate transaction or regarding the financial resources or obligations of the buyer..."*

This indicates that it is legal to share your compensation with a buyer, but requires you to disclose any contributions to the actual transaction to the loan underwriter. As an example are they using a gift card to install a new furnace so the property will pass an appraisal?

One additional caution is in order, Idaho Code Section 54-2053.(4) states *"...No advertising shall provide any information to the public or to prospective customers or clients which is misleading in nature. Information is misleading if, when taken as a whole, there is a distinct probability that such information will deceive the persons whom it is intended to influence..."*

You may intend to provide gift cards to buyers of new construction homes. If your advertisement does not specify this, buyers of raw land or repossessed property may expect to receive a gift card too.

Q: Can a developer require my buyer/client to qualify with the developer's lender, before considering our offer?

A: Yes! If the developer wants their own person to qualify your buyer, they have this right. The developer cannot force your buyer into using the lender they prefer. If your buyer is uncomfortable revealing that type of information to the developer, they have the right to look at other properties.

See the Commission in action!

On April 19, 2007, the Idaho Real Estate Commission will hold the regular Commission meeting in Pocatello. Three hours of continuing education credit is offered to licensees who attend. If you would like attend, please fill out and mail in the Attend a Commission Meeting form on Page 18.

Comments from the Chair, continued from page 1

the wrong lots.

d. Bounced earnest money.

e. LP siding settlement that was paid but siding not replaced.

f. Inspection turning up many house problems (Money Pit type) but problems withheld from new buyer.

g. Stucco damage from Inspection report withheld by Buyer's agent from the buyer. Damage amounted to over $40,000.

h. Seller gave Listing Agent detailed letter with many problems with property including well issues, but listing/selling agent never gave to buyer because "he had enough time to look it over".

3. Double Contracts:

a. Selling multiple properties to investors without disclosing loans that were outstanding or showing they were primary dwelling multiple times.

b. Provide false lease agreements/ or purchase agreement to lender to qualify buyer/sellers when no leases or sales actually existed.

c. Undisclosed loaning money to a buyer for closing costs and down payments and later securing a deed of trust and note on the property.

d. Refinance/purchases-closing statement not available and do not match the PSA.

4. Convictions of felonies or misdemeanor involving fraud:

a. Drug convictions.

b. Convicted of multiple bad check charges.

c. Petty theft/shop lifting.

5. Paying bird dog fees to unlicensed persons.

6. Agency-Broker had pocket listing on property, full price offer made by buyer client, but seller willing to pay only 3% commission, counter offer back to buyer/client for additional money that would cover a 6% commission. Not working for buyer/ clients best interest.

7. Broker submitted a HUD offer under the name of another broker when he was unable to submit offer to HUD. Both brokers were in violation.

8. Using the same earnest money on two different accepted P&S agreements, and then canceling one deal.

9. Agent did not turn in P&S agreement on an accepted offer, the agent left the office and went to work at another office. Later seller wanted earnest money since the buyer defaulted and the original broker had no idea a contract even existed.

As you can see, our investigators are very busy! Hopefully this will help each of you to avoid making any of these same mistakes, which can be costly!!

Education is the best prevention to keeping all of us out of trouble. I am so proud of our Education Director, Karen Seay, and the Education Council for all the hard work and upcoming changes that they have done and are currently working on for the benefit of all licensees. Karen's report will update you with the details.

Remember you can get 3 CE hours if you attend a Commission meeting. The meetings are currently being held in Boise usually the 3rd Thursday of each month, but we are discussing having some future meetings in each of the four districts; if so, we invite you to attend. You will find it informative and well worth your time. See you soon?

DISCIPLINARY ACTIONS

Formal actions issued by the Idaho Real Estate Commission:

Ainger, David E., sales associate with Coldwell Banker Aspen Realty in Boise, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a) and 54-2060(10) - failure to obtain CE in a timely manner. Given a formal reprimand; ordered to pay a civil fine of $500; and required to pay the costs and attorney's fees.

Bacca, Curtis P., sales associate with Sun Valley Brokers LLC in Sun Valley, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a) and 54-2060(10) - failure to obtain CE in a timely manner. Given a formal reprimand for these actions; required to pay a civil fine of $500 and the costs and fees.

Batson, John P., sales associate with GMAC Real Estate Northwest in Coeur d' Alene, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a) and 54-2060(10) failure to obtain CE in a timely manner. Given a formal reprimand; required to pay a civil fine of $500; and costs and attorney's fees.

Beal, Hart E., sales associate with Re/Max of Boise in Boise, Idaho. He stipulated to violation of Idaho Code sections 54-2051(4)(b) - misrepresentation of the actual form and amount of earnest money in the Purchase and Sale Agreement; 54-2060(2) - engaging in a continued or flagrant course of misrepresentation; 54-2060(3) - failure to remit the Purchase and Sale Agreement to his broker; 54-2060(12) - gross misrepresentation or reckless conduct; and 54-2086(d) - failure to notify the seller that the buyer had not placed the earnest money consideration with the contracts. He was given a formal reprimand; he was ordered to pay a civil fine of $2,500; he was required to pay the costs and attorney's fees; he is required to successfully complete a live Real Estate Law course, a live Business Conduct and Office Operations course and a live Contracts course.

Bloat, William B., sales associate with Lewis Estate Brokerage in Eagle, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a) and 54-2060(10) - failure to obtain CE in a timely manner; and 54-2060(7) - misstatement in the application for a real estate license. Given a formal reprimand; ordered to pay a civil fine of $1,000; and required to pay the costs and attorney's fees.

Breshears, Ernest L., sales associate with Team One Services LLC in Nampa, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a) and 54-2060(10) failure to obtain CE in a timely manner. Given a formal reprimand; required to pay a civil fine of $500 and the costs and attorney's fees.

Cheesbrough, Gregg P., sales associate with Coldwell Banker Aspen Realty in Boise, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a) and 54-2060(10) - failure to obtain CE in a timely manner. Given a formal reprimand; required to pay a civil fine of $250; and the costs and attorney's fees.

Collins, Nicole R., sales associate with Realty Executives of Treasure Valley in Meridian, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a) and 54-2060(10) - failure to obtain CE in a timely manner. Given a formal reprimand; required to pay a civil fine of $250; and required to pay the costs and attorney's fees.

Conigliaro, Marcello F., sales associate with Coldwell Banker Schneidmiller Realty in Coeur d' Alene, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a) and 54-2060(10) - failure to obtain CE in a timely manner. Given a formal reprimand for these actions; required to pay a civil fine of $500 and the costs and attorney's fees.

Conlin, Shontel M., inactive sales associate, previously licensed with Coldwell Banker Aspen Realty in Boise, Idaho and Bilyeu

Disciplinary actions, continued page 8

Education Update: Post License

by Karen Seay, Education Director

Ever since the Commissioners directed Council in May 2006 to research a post license requirement, Council has made this their first priority and number one goal. Six months later, Council's monthly meeting efforts are reflected in the Commission's post license proposal submitted to the Governor's office for consideration in the 2007 legislative session. A post license requirement will require legislative approval to become law.

The Commission proposes a conditional sales license for anyone licensed on or after July 1, 2008. This requirement would NOT affect anyone already licensed by June 30, 2008 and will not affect anyone applying for a broker license. A conditional license will not be a limited license. Licensees holding a conditional license will have all the rights and responsibilities of any licensee with a permanent license. A conditional licensee will be required to complete the post license education requirement during the initial license period and prior to the first renewal of the license. The post license education requirement will consist of a set of courses not to exceed a total of 32 classroom hours. These courses will be approved by the Commission and designed to meet the educational needs of the newly licensed salesperson. Periodic updates regarding the proposed post license education requirements will be available at www.irec.idaho.gov; click on the Education link.

At the time of this writing, Council is proposing for post license education, eight 4-hour course sections to include agency, professional conduct and ethics, contract principles, forms 1 (purchase & sale agreements), forms 2 (purchase & sale new construction), CMA's, risk reduction, negotiation and closings. In addition to the Commission developing a post license course, Council intends to encourage certified providers to submit post license course applications for consideration. The Commission may approve courses for post license that are designed to meet the needs of the newly licensed salesperson in the designated areas and that build on prelicense skills and knowledge necessary to function successfully in the practice of real estate. Post license courses will be highly interactive and no final exam will be required.

Council plans to develop and implement three post license test-run pilot programs a year from now. These pilot programs will be held in three areas of the state -- Coeur d'Alene, Boise, and Pocatello -- for the purpose of fine-tuning course content material. Two to four instructors and 15 –25 students will be involved in each pilot program. The majority of the students participating in these test-run courses will be first renewal licensees, mirroring the type of student who will participate in a post license course. Students will receive continuing education credit for the courses and will provide valuable feedback that Council will use in solidifying the final post license courses. Education fine monies will be used for course development and for the pilot programs.

The Commission has received tremendous support for a post license requirement. This support mirrors survey results from the Commission's 2005 Education Survey where participants responded to a question asking whether or not pre-license education is sufficient. 291 licensees responded and 54% of salespeople responded "no"; 71% of associate brokers responded "no"; and 60% of designated brokers responded "no."

The Commission is committed to having the best-educated licensees possible and believes that moving forward with this post license requirement will more fully prepare Idaho licensees for conducting real estate transactions in the 21st century. Better-educated licensees will be positioned to better serve and protect the public's interest and potentially, this will result in fewer disciplinary actions.

The Council is interested in what you think. If you have comments about the Commission's post license requirement concept, please contact a Council member or Commissioner directly or the education department at karen.seay@irec.idaho.gov. We want to hear from you.

Check your education at https://www.accessidaho.org/secure/irec/licensing/services.html. If you have taken education that does not appear on your record, please fax certificates of completion to Jesama at (208) 334-2050. Please do not fax receipts, course outlines, or registration forms as proof of course completion.

Properties in Boise, Idaho. Stipulated to violation of Idaho Code sections 54-2061(1)(a) - conviction of a felony; and 54-2061(3) - failure to report the conviction within 20 days. Given a formal reprimand; not required to pay costs or attorney fees for this administrative action; not required to pay a civil fine; license is revoked but withheld provided she complies with probation in case #M-0504781. If she violates that probation her license is revoked immediately. Additionally, if she violates license law, the matter will be referred to hearing before the Commission.

Cook, Evan P, designated broker with Legend Realty LLC in Idaho Falls, Idaho. Stipulated to a violation of Idaho Code section 54-2038(3) for allowing an unlicensed person to represent him as a sales associate. Given a formal reprimand; ordered to pay a civil fine of $500; and required to pay the costs and attorney's fees.

Cotner, Candace C., sales associate with Keller Williams Realty-Boise, in Boise, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a); 54-2060(10) - failure to obtain CE in a timely manner; and 54-2060(7) - misstatement in the application for renewal of the real estate license. Given a formal reprimand; required to pay a civil fine of $750; and required to pay the costs and attorney's fees.

Dale, Douglas J., sales associate with Kelly Real Estate Services in Boise, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a);54-2060(10) - failure to obtain CE in a timely manner; and 54-2060(7) - misstatement in the application for the renewal of a real estate license. Given a formal reprimand; required to pay a civil fine of $1,000 and the costs and attorney's fees.

Dobey, Christy R., sales associate with Westerra Group Inc. in Twin Falls, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a); 54-2060(10) - failure to obtain CE in a timely manner; and 54-2060(7) - misstatement in the application for the renewal of a real estate license. Given a formal reprimand; required to pay a civil fine of $750 and the costs and attorney's fees.

Edwards, Allan J., sales associate with Keller Williams Realty-Boise, in Boise, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a) and 54-2060(10) failure to obtain CE in a timely manner. Given a formal reprimand; required to pay a civil fine of $500 and the costs and attorney's fees.

Ellis, Jason E., sales associate with Greylock Realty in Boise, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a); 54-2060(10) - failure to obtain CE in a timely manner; and 54-2060(7) - misstatement in the application for renewal of the real estate license. Given a formal reprimand; required to pay a civil fine of $750; and required to pay the costs and attorney's fees.

Fallon, Daniel J., designated broker for McCallen & Sons, Inc. in Kirkland, Washington, but unlicensed in Idaho. He stipulated to violation of Idaho Code section 54-2002 as defined by 54-2004(31)(a) (c) & (d) for practicing real estate without a license. He was ordered to pay a civil fine of $2,500 and $300 for the costs and attorney's fees.

Fallow, Daniel J. and Mary, both unlicensed persons from Sandpoint, Idaho. They stipulated to violation of Idaho Code section 54-2002 as defined by 54-2004(31) for the unlicensed practice of real estate. They are required to pay a total of $1,500 civil fine and total of $300 costs and attorney's fees.

Ferrara, Elizabeth "Beth", sales associate with Re/Max Homestead Realty in Idaho Falls, Idaho. She stipulated to violation of Idaho Code sections 54-2053(4) - publishing misleading information in the MLS printout; and 54-2086(10)(d) - failure to disclose an adverse material fact which reasonably should have been known by the licensee. She was given a formal reprimand; she was ordered to pay a civil fine of $1,000; she is required to pay $300 costs and attorney's fees; and she is required to successfully complete a Zoning type course.

Finch, Lily E., sales associate with GMAC Real Estate Northwest in Coeur d' Alene, Idaho. Voluntary surrender and permanent termination of her Idaho Real Estate license.

Galyen, Kari L., inactive sales associate formerly with Realty Executives of Treasure Valley in Meridian, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a); 54-2060(10) - failure to obtain CE in a timely manner; and 54-2060(7) - misstatement in the application for renewal of the real estate license. Given a formal reprimand; required to pay a civil fine of $750; and required to pay the costs and attorney's fees.

Griffith, Frank C., sales associate with Realty Executives of Treasure Valley in Meridian, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a) and 54-2060(10) - failure to obtain CE in a timely manner. Given a formal reprimand; required to pay a civil fine of $500; and required to pay the costs and attorney's fees.

Hallman, Teresa A., sales associate with Realty Market Brokers LLC in Nampa, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a) and 54-2060(10) - failure to obtain CE in a timely manner. Given a formal reprimand; ordered to pay a civil fine of $500; and required to pay the costs and attorney's fees.

Hays, Carina L., sales associate with Keller Williams Realty-Boise, in Boise, Idaho. Stipulated to violation of Idaho Code sections: 54-2023(1)(a) and 54-2060(10) - failure to complete her CE in a timely manner. Given a formal reprimand; required to pay a civil fine of $500; and required to pay the costs and attorney's fees.

Howard, Robert J., sales associate with Windermere/Coeur d' Alene Realty Inc. in Coeur d' Alene, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a) and 54-2060(10) failure to obtain CE in a timely manner. Given a formal reprimand; required to pay a civil fine of $250; and required to pay the costs and attorney's fees.

Jemmett, Andrew J., sales associate with Windermere Real Estate/Richard B. Smith Inc., in Boise, Idaho. He stipulated to violation of Idaho Code section 54-2054(2) - fee splitting with an unlicensed person. He was given a formal reprimand; he was ordered to pay a civil fine of $1,000; required to pay the costs and attorney's fees of $300; and required to successfully complete a live Business Conduct and Office Operations course and a live Risk Management course.

Jones, Misty D., sales associate with Mountain Valley Real Estate in Boise, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a) and 54-2060(10) - failure to obtain CE in a timely manner. Given a formal reprimand; required to pay a civil fine of $500; and required to pay the costs and attorney's fees.

Krivokapich, Carole L., sales associate with Re/Max by the Lake in Coeur d'Alene, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a) and 54-2060(10) - failure to obtain CE in a timely manner. Given a formal reprimand; required to pay a civil fine of $500 and the costs and attorney's fees.

LaBartunek, Michelle R., sales associate with Idaho Properties GMAC Real Estate in Boise, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a) and 54-2060(10) - failure to obtain CE in a timely manner. Given a formal reprimand; required to pay a civil fine of $500 and the costs and attorney's fees.

Disciplinary actions, continued page 9

Larsen, Rex B., sales associate with Coldwell Banker Aspen Realty in Boise, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a) and 54-2060(10) - failure to obtain CE in a timely manner. Given a formal reprimand; required to pay a civil fine of $500; and costs and attorney's fees.

Lewis, Richard W., sales associate with Sotheby's International Realty Inc, in Driggs, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a) and 54-2060(10) - failure to obtain CE in a timely manner. Given a formal reprimand; ordered to pay a civil fine of $500; and required to pay the costs and attorney's fees.

Lindstrom, Jarrod A., sales associate with Help-U-Sell Alliance Realty in Idaho Falls, Idaho and formerly with Hess Real Estate Services in Boise, Idaho. He stipulated to violation of Idaho Code sections 54-2002-practicing real estate without a license; 54-2018(2) and 54-2060(10) - failure to renew his real estate license on time. Given a formal

reprimand; required to pay a civil fine of $1,000; and required to pay $300 costs and attorney's fees.

Lindstrom, Jarrod A., sales associate with Help-U-Sell Alliance Realty in Idaho Falls, Idaho and formerly with Hess Real Estate Services in Boise, Idaho. He stipulated to violation of Idaho Code sections 54-2061(1)(a)- conviction of a misdemeanor involving fraud, misrepresentation or dishonest and dishonorable dealings; and 54-2061(3) - failure to notify the Commission within 20 days of such conviction. He was given a formal reprimand; he agreed not to apply for his broker's license for a period of five (5) years (from 10/25/06 until 10/25/11); his real estate license was suspended from 9/1/06 until 9/30/06; and he is required to pay $300 costs and attorney's fees.

Martin, Ryan T., sales associate with Re/Max Advantage in Nampa, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a) and 54-2060(10) - failure to obtain CE in a timely manner. Given a formal reprimand; required to pay a civil fine of $500; and the costs and attorney's fees.

McPherson, Alex R., sales associate with Kassco Group LLC in Ketchum, Idaho. Stipulated to violation of Idaho Code sections: 54-2023(1)(a) and 54-2060(10) - failure to complete his CE in a timely manner. Given a formal reprimand; required to pay a civil fine of $500; and required to pay the costs and attorney's fees.

Mercer, Gina M., sales associate with Re/Max Homestead Realty in Idaho Falls, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a) and 54-2060(10) - failure to obtain CE in a timely manner. Given a formal reprimand; required to pay a civil fine of $500; and the costs and attorney's fees.

Mills, Alan D., designated broker for Mills & Company Realty Inc., in Middleton, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a); 54-2060(10 - failure to obtain CE in a timely manner; and 54-2060(7) - misstatement in the application for the renewal of a real estate license. Given a formal reprimand; required to pay a civil fine of $750 and the costs and attorney's fees.

Mitchell, Anne H., sales associate with Re/Max Homestead Realty in Idaho Falls, Idaho. She stipulated to violation of Idaho Code sections 54-2053(4) - publishing misleading information in the MLS printout; and 54-2086(10)(d) - failure to disclose an adverse material fact which reasonably should have been known by the licensee. She was given a formal reprimand; she was ordered to pay a civil fine of $1,000; $300 costs and attorney's fees; and she is required to successfully complete a Zoning type course.

Palmer, Christopher N., sales associate with MSA Realty LLC in Boise, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a) and 54-2060(10) - failure to obtain CE in a timely manner. Given a formal reprimand; required to pay a civil fine of $250; and the costs and attorney's fees.

Patterson, Roger W., associate broker with Windermere Real Estate/Richard B. Smith Inc., in Boise, Idaho. He notified the Commission and requested an investigation and later stipulated to violation of Idaho Code section 54-2060(12) - gross negligence or reckless conduct. Given a formal reprimand; required to pay a civil fine of $1,500; $300 costs and attorney's fees; and required to successfully complete a Risk Management course.

Puccio, Mary K., sales associate with Windermere Real Estate/Capital Group Inc. in Boise, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a) and 54-2060(10) - failure to obtain CE in a timely manner. Given a formal reprimand; required to pay a civil fine of $500 and the costs and attorney's fees.

Ray, Stanley J., sales associate with West Wind Real Estate in Eagle, Idaho and formerly with Keller Williams Realty-Boise, in Boise, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a) and 54-2060(10) - failure to obtain CE in a timely manner. Given a formal reprimand; required to pay a civil fine of $500; and required to pay the costs and attorney's fees.

Rinehart, Sherry A., associate broker with Team One Services LLC in Nampa, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a) and 54-2060(10) - failure to obtain CE in a timely manner. Given a formal reprimand; required to pay a civil fine of $500 and the costs and attorney's fees.

Ruiz, Martha, sales associate with Century 21 Advantage in Idaho Falls, Idaho. Stipulated to violation of Idaho Code sections: 54-2023(1)(a)- failure to obtain CE in a timely manner; 54-2060(10) and 54-2060(7) - misstatement in the application for the renewal of a real estate license. Given a formal reprimand; required to pay a civil fine of $750; and the costs and attorney's fees.

Santoya, Diana, inactive sales associate formerly with Win Star Realty in Idaho Falls, Idaho. She stipulated to violation of Idaho Code section 54-2061(1)(a) - conviction of a felony which demonstrates the licensee's lack of trustworthiness to engage in the real estate business. Mitigation hearing held 10/19/06. Her real estate license was revoked and no costs or attorney's fees were assessed.

Schroeder, Neil. L., sales associate with Eagle Point Realty LLC in Rexburg, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a) and 54-2060(10) - failure to obtain CE in a timely manner; and 54-2060(7) - misstatement in the application for the renewal of a real estate license. Given a formal reprimand; required to pay a civil fine of $1,000 and the costs and attorney's fees.

Smith, Geoffrey B., designated broker for Windermere Real Estate/Richard B. Smith Inc., in Boise, Idaho. He notified the Commission and requested an investigation and later stipulated to violation of Idaho Code section 54-2038(1)(a) and Commission Rule 304 - failure to supervise. Given a formal reprimand; ordered to pay a civil fine of $2,000; required to pay $300 costs and attorney's fees; and required to successfully complete a Risk Management course.

Smith, Jennifer J., sales associate with Homeland Realty in Boise, Idaho. She stipulated to violation of Idaho Code sections 54-2050(2)(a) - failure to state a conspicuous and definite beginning and expiration date on Buyer Representation Agreement; 54-2051(4)(f) - signing for the removal of the buyers contingency without legal authorization; 54-2085(3) - failure to prepare the Buyer Representation Agreement until after the preparation of the Purchase and Sale Agreement; 54-2087(3)(a) - failure to disclose to the buyer/client all adverse material facts actually known or which should have been known. Given a formal reprimand; required to pay a civil fine of $2,500; required to pay $300 costs and attorney's fees; and required to successfully complete a live Business Conduct and Office Operations course; and either a live Risk Management course or a Property Disclosure and Red Flags course.

Smith, Virginia Levering "Levie", sales associate with Re/Max Sun Valley in Sun Valley, Idaho and formerly with Windermere Real Estate/Sun Valley LLC in Sun Valley, Idaho. Stipulated to violation of Idaho Code sections 54-2060(2) - engaging in a continued or flagrant course of misrepresentation; 54-2060(3) - failure to account for personal property coming into the person's possession that belongs to another; 54-2060(11) - any conduct which constitutes dishonest and dishonorable dealings; 54-2060(12) - gross negligence or reckless conduct in a regulated real estate transaction; 54-2087(2) - failure to exercise reasonable skill and care; and 54-2087(4) - failure to properly account for moneys or property placed in the care and responsibility of the brokerage. Given a formal reprimand; required to pay a civil fine of $5,000 in ten (10) monthly payments of $500 beginning 11/1/06; required to pay $300 costs and attorney's fees; her real estate license is suspended for a period of twelve (12) months beginning 10/1/06, but 9 months shall be suspended provided she complies with the terms of the Final Order; and she is required to successfully complete a live Real Estate Law course and a live Agency course prior to the activation of her license from the suspended status.

Spears, Kimberly D., designated broker for Spears Investments in Boise, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a) and 54-2060(10) - failure to obtain CE in a timely manner; and 54-2060(7) -

Disciplinary actions, continued page 10

In Memory

The Idaho Real Estate Commission extends our deepest sympathies to the families of:

William Stanley Thomas, Boise
Barbara "Bobbie" Werner Goodman, Twin Falls
James A. Powell, Mesa, AZ
Frederick F. Swaner, Shoshone
William Thomas Casey, Sun Valley
Vicki Ann Fleming, Nampa
Justin Ryan Caswell, Sandpoint
Steven N. Van Horne, Sandpoint

misstatement in the application for a real estate license. Given a formal reprimand; ordered to pay a civil fine of $1,000; and required to pay the costs and attorney's fees.

Strate, Shelley, sales associate with West Wind Real Estate in Eagle, Idaho and formerly with Keller Williams Realty-Boise, in Boise, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a) and 54-2060(10) - failure to obtain CE in a timely manner. Given a formal reprimand; required to pay a civil fine of $500; and required to pay the costs and fees.

Takacs, Peter S., sales associate with Keller Williams Realty-Boise, in Boise, Idaho. Voluntary surrender and permanent termination of his real estate license.

White, Rita J., sales associate with Silverhawk Realty LLC in Caldwell, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a) and 54-2060(10) - failure to obtain CE in a timely manner. Given a formal reprimand; ordered to pay a civil fine of $500; and required to pay the costs and attorney's fees.

Wilde, Shelly J., sales associate with Century 21 Greater Landco Realty Inc., in Idaho Falls, Idaho. Stipulated to violation of Idaho Code sections: 54-2023(1)(a) and 54-2060(10) - failure to complete her CE in a timely manner. Given a formal reprimand; required to pay a civil fine of $500; and required to pay the costs and attorney's fees.

Wilhelm, H. LaVerl, sales associate with LP Link Associates, Inc., in Hayden, Idaho. He stipulated to violation of Idaho Code sections 54-2055(3) – failure to conduct two transactions through his brokerage; 54-2060(8) and 54-2054(5) – using a double contract in three of his purchase contracts; 54-2060(2)– engaging in a continued or flagrant course of misrepresentations; and 54-2060(11) – engaging in conduct which constitutes dishonest and dishonorable dealings. He was given a formal reprimand; his real estate license was suspended for a period of 12 months beginning July 29, 2006, but six months of the suspension is suspended provided he comply with the terms of the Final Order, and violates no other license law. He is required to pay a civil fine of $5,000; $300 costs and attorney's fees; and he is required to complete a live Business Conduct and Office Operations course.

Wood Kenneth R., sales associate with Keller Williams Realty-Boise, in Boise, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a) and 54-2060(10) - failure to obtain CE in a timely manner. Given a formal reprimand; required to pay a civil fine of $500; and costs and attorney's fees.

Yarbrough, Benjamin E., sales associate with Windermere Coeur d' Alene Realty Inc. in Coeur d' Alene, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a) and 54-2060(10) - failure to obtain CE in a timely manner. Given a formal reprimand; required to pay a civil fine of $500 and the costs and attorney's fees.

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Idaho. Civil penalty fine of $100.

Foster, Dawn K., salesperson with A V West, in Boise, Idaho. Civil penalty fine of $150.

Fuqua, James Ferd "Jim", salesperson with Allpro Realty Group, Inc., in Boise, Idaho. Civil penalty fine of $250.

Help-U-Sell Team Realty LLC, (Janet Lavon Sanders, designated broker) in Idaho Falls, Idaho. Civil penalty fine of $210.

Hough, Jeff Scott, salesperson with Help-U-Sell Team Realty, in Idaho Falls, Idaho. Civil penalty fine of $200 for **second time violation.**

Hurlbutt, Jennifer Nicole, salesperson with The Crawford Company Real Estate Services Inc., in McCall, Idaho. Civil penalty fine of $100 for **second time violation.**

Lakey, Anne Marie Colette, salesperson with Hess Real Estate Services, LLC, in Boise, Idaho. Civil penalty fine of $250.

Marron-Amthor, Kathleen Anne "Kat", associate broker with Treasure Valley Properties, Inc., in Meridian, Idaho. Civil penalty fine of $150.

McMurray, John C., salesperson with Lakeshore Realty, in Coeur d'Alene, Idaho. Civil penalty fine of $100 for **second time violation.**

Middleton, William C. "Bill", salesperson with Greylock Realty, in Boise, Idaho. Civil penalty fine of $100 for **second time violation.**

Odiaga Jr., John, salesperson with Canyonside Realty, Inc. Homes – Land – Investment Properties, in Jerome, Idaho. Civil penalty fine of $100.

Pritchett, Daniel F., salesperson with Sun Valley Brokers, LLC, in Sun Valley, Idaho. Civil penalty fine of $50.

Sanborn, Timothy M., salesperson with Windermere / Coeur d'Alene Realty, Inc., in Coeur d'Alene, Idaho. Civil penalty fine of $150.

Stockett, James Ray "Rocket", salesperson with Knipe Land Company, Inc., in Boise, Idaho. Civil penalty fine of $150.

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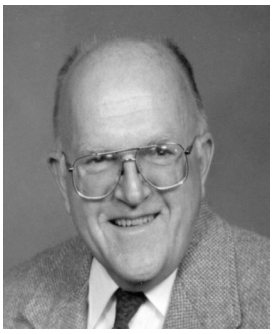
Prescription for Survival



By Maris Cukurs, Education Council Chair

As the nation's five-year real estate boom loses its bang, real estate agents – who saw their ranks swell with the same tide that elevated housing prices– will likely see their numbers recede, along with sales and home prices. Today's real estate market can be described by one word – change.

Not only is the market changing, but so is technology, regulatory requirements, business models, financing options, sophistication of the buyers and investment options in real estate.

National Association of REALTORS® 2006 Technology Survey covered subjects not even thought of a few years ago – Transaction Management Systems (TMS), Global Positioning Systems (GPS) and Internet Data Exchange (IDX). Portions of the country now use auctions and incremental pricing to market properties. The EPA is redefining lead hazards and Tenants in Common (TIC) sales are complicated by whether it is real estate or securities.

To survive this changing business and to compete in a tougher market, the real estate agent must be familiar with all aspects of this changing business. This can only be achieved through education. The minimal continuing education requirements for license renewal in no way can keep up with the knowledge that is now required to survive. The answer is additional education. Today's agents in Idaho have hundreds of options to improve their real estate knowledge.

Education does not COST; it PAYS. National Association of REALTORS® Member Survey 2005 shows that the median income of members with an advanced designation earn more than twice than those without any designation. Most designations require some form of additional education.

Realty, in Boise, Idaho. Civil penalty fine of $150.

Fitzgerald, Laura L., designated broker with Re/Max American Dream Realty, in Twin Falls, Idaho. Civil penalty fine of $300.

Gaddis, Christopher Covey, designated broker with Re/Max West Group, in Logan, Utah. Civil penalty fine of $150.

Goodman, Therese Ann, designated broker with Re/Max Town & Country, in Meridian, Idaho. Civil penalty fine of $150.

Hawker, Troy D., designated broker with All Idaho Real Estate & Properties Inc., in Nampa, Idaho. Civil penalty fine of $500.

Hess, Francis J. Jr., designated broker with Hess Real Estate Services, in Boise, Idaho. Civil penalty fine of $500.

Jensen, Stephen Richard, designated broker with Prudential Jensen Real Estate, in Boise, Idaho. Civil penalty fine of $150.

Laib, Dennis R., designated broker with Three Island Real Estate, in Glenns Ferry, Idaho. Civil penalty fine of $150.

Laraway, Lawrence C., designated broker with Coldwell Banker Aspen Realty, in Boise, Idaho. Civil penalty fine of $300.

Longstreet, Garret J., designated broker with Century 21 1st Place Realty, in Boise, Idaho. Civil penalty fine of $150.

Loyd, James D., designated broker with Ketchum Realty, Inc., in Ketchum, Idaho. Civil penalty fine of $150.

Marshall, Kem Leroy, designated broker with Team Realty, in Nampa, Idaho. Civil penalty fine of $300.

McGraw, Richard W., designated broker with The Real Estate Group, in Meridian, Idaho. Civil penalty fine of $150.

Moffitt, Robin L., designated broker with Gold Star Realty, Inc., in Meridian, Idaho. Civil penalty fine of $500.

Newby, Joseph G. "Joe", designated broker with Home 2 Home, in Meridian, Idaho. Civil penalty fine of $150.

Olsen, Ryan L., designated broker with @Home Realty Network/Preston Inc., in Preston, Idaho. Civil penalty fine of $150.

Rice, James "Jim", designated broker with Allpro Realty Group, Inc., in Boise, Idaho. Civil penalty fine of $750.

Rinearson, Terry L., designated broker with Silverhawk Realty, LLC, in Caldwell, Idaho. Civil penalty fine of $150.

Roan, Jr., Pierce A., designated broker with Boise River Properties, Inc., in Boise, Idaho. Civil penalty fine of $300.

Sawicki, Peggy A., designated broker with Keller Williams Realty – Boise, in Boise, Idaho. Civil penalty fine of $300.

Scott, Marianne P., designated broker with Five Star Real Estate, in Boise, Idaho. Civil penalty fine of $500.

Stewart, Scott J., designated broker with Grubb & Ellis – Idaho Commercial Group, in Eagle, Idaho. Civil penalty fine of $300.

Van Engelen, H. Craig, designated broker with Sel-equity Real Estate, in Boise, Idaho. Civil penalty fine of $150.

Vinnola, Greg V., designated broker with Re/Max Homestead Realty, in Idaho Falls, Idaho. Civil penalty fine of $150.

Ware, Randy D., designated broker with Gold Key Real Estate, in Boise, Idaho. Civil penalty fine of $150.

Wilson, Lawrence P., designated broker with Coldwell Banker, Malheur Realty, in Ontario, Oregon. Civil penalty fine of $500.

Wixom, Donald D., designated broker with Re/Max Advantage, in Nampa, Idaho. Civil penalty fine of $150.

Wixom, Donald D., designated broker with Re/Max Advantage, in Nampa, Idaho. Civil penalty fine of $300.

Woodhouse, Kelly Brown, designated broker with Avalon Real Estate Group, LLC, in Eagle, Idaho. Civil penalty fine of $150.

Woolf, Barbara J., designated broker with American Realty, Inc., in Boise, Idaho. Civil penalty fine of $300.

Young, Darlene Y., managing associate broker with Sotheby's International Realty, Inc., in Sun Valley, Idaho. Civil penalty fine of $500.

Zandersmith, Janet E. "Jan", designated broker with Century 21 Clark Real Estate, in McCall, Idaho. Civil penalty fine of $150.

The following designated brokers and managing associate brokers were issued citations for

violations found during their audits:

Anderson, Michael W., designated broker with McCall Real Estate Co., in McCall, Idaho.
Cook, Evan Paul, designated broker with Legend Realty, LLC, in Idaho Falls, Idaho.
Davis, Gregery D., designated broker with Genesis Real Estate Group LLC, in Boise, Idaho.
Dykstra, David L., designated broker with Windermere Nampa/Caldwell, in Nampa, Idaho.
Ellis, Bert W., designated broker with Greylock Realty, in Boise, Idaho.
Farley, John F., designated broker with Idaho Real Estate Connection, in Meridian, Idaho.
Hawker, Troy David, designated broker with All Idaho Real Estate & Properties, Inc., in Nampa, Idaho.
Hess Jr., Francis J., designated broker with Hess Real Estate Services, LLC, in Boise, Idaho.
Horton, Philip, designated broker with Horton Homes LLC, in Nampa, Idaho.
Horton, Philip, designated broker with Absolute Properties Corp., in Nampa, Idaho.
Horton, Philip, designated broker with Gibson Idaho Properties & Land LTD, in Nampa, Idaho.
Hoyd, Dale K., designated broker with Realty Executives of Treasure Valley, in Meridian, Idaho.
Johnston, Michael James, designated broker with The Home Specialists, in Pocatello, Idaho.
Klahr, Keith "Brad", designated broker with Elite Real Estate Services LLC, in Boise, Idaho.
Manwaring, Brett J., designated broker with Home Pointe Real Estate LLC, in Idaho Falls, Idaho.
McMurray, William, designated broker with Community Real Estate Co., in McCall, Idaho.
Morgan, William Edward, designated broker with William Morgan Real Estate, Inc., in Meridian, Idaho.
Moses, Clyde C., designated broker with El Centro Real Estate, Inc., in Nampa, Idaho.
Ocepek, Patricia H., designated broker with Real Estate Marketing Inc., in Boise, Idaho.
Pearson, Gary L., designated broker with Re/Max River Valley, in Caldwell, Idaho.
Retherford, Jason L., designated broker with Action Real Estate LLC, in Boise, Idaho.
Rinearson, Terry L., designated broker with Silverhawk Realty LLC, in Caldwell, Idaho.
Sanders, Janet Lavon, designated broker with Help-U-Sell Team Realty, in Idaho Falls, Idaho.
Sanders, Janet Lavon., designated broker with Prolific Alliance, LLC; Help-U-Sell Alliance Realty, in Idaho Falls, Idaho.
Stevens, Barbara Ann, designated broker with Stevens Realty, LLC, in Boise, Idaho.
Taggart, Steven L., designated broker with Century 21 Advantage, in Idaho Falls, Idaho.
Taylor, Edward Jay "Ed", designated broker with Crossroads Real Estate LLC, in Nampa, Idaho.
Townsend, James N., designated broker with Mountain Valley Properties, LLC, in Boise, Idaho.
White, Shari, designated broker with Help-U-Sell Snake River Valley, in Caldwell, Idaho.
Woodhouse, Orson J., designated broker with Woodhouse Group, in Boise, Idaho.
Yates, Dennis, designated broker with Seller's Choice Real Estate, in Meridian, Idaho.
Yribar, Joellen, managing associate broker with Re/Max Mountain West branch office (M. Shaun Tracy, designated broker) in McCall, Idaho.

IREC Library-Books For Rental

The Idaho Real Estate Commission is adding to its library! We have updated much needed information that will be of assistance to real estate agents and the general public.

Besides prelicense texts, there will be books to help with real estate mathematics, and exam prep material for the real estate sales exam or broker exam. We will also have information for brokers and office managers for issues regarding their office(s).

Here is a list of some of the books/DVD's we have added:

- *3 Steps to Sold* (DVD)
- *Fair Housing* (DVD)
- *Antitrust & Real Estate* (DVD)
- *Up and Running in 30 Days*
- *Broker to Broker: Management Issues from America's Most Successful Real Estate Companies*
- *Make Millions Selling Real Estate: Earning Secrets of Top Agents*
- *The Language of Real Estate*

We also have several copies of *Commercial Real Estate Investing: 12 Easy Steps to Getting Started* for those who are looking to invest in commercial real estate. We have information on mold and lead paint issues, tax guides for home owners and self-employed, information on starting your real estate career and much, much more. So come and check out the IREC Library!

Please review our **Library Policy for Borrowers**

- **Check out Procedure:** Materials may be checked out in person, by email or by phone and are free to anyone who observes the Real Estate Library Policies.
- **Check out Period:** Books may be checked out for 4 weeks. Audios and videos for 2 weeks. A "book return drop" is available in the front door of the Commission office.
- **Renewals:** Requests for renewals in person, email, or by phone are usually permitted if there has not been a request for this material by someone else.
- **Lost or Damaged Materials:** Borrowers are required to pay current replacement costs of lost or damaged materials.
- **Overdue Material:** *A $1.00 per day per item* fine is charged for overdue materials.
- **Care:** Please do not mark or turn down pages in books. Do not expose tapes to extreme temperatures.

LICENSE STATS
As Of December 1, 2006

Active (broker and sales)	9,973
Active Brokers	2,075
Active Sales	7,898
Inactive (broker and sales)	2,338
Inactive Brokers	372
Inactive Sales	1,966
Active Companies	1,204

Detailed Audit Summary Report for Idaho for the Date Range of 01-May-2006 to 12-Oct-2006

Violation Type	# of Violations
Failure to Account Violation of Idaho Code section 54-2060(3)	20
Commingling	6
Advertising	0
Listings/Offers to Purchase	13
Agency Disclosure	56
Display of License	0
Miscellaneous	8
Record Keeping	200
Closing Statements	1
Trust Accounting	31
Any audit with more than 10 citations.	0
Totals	**335**
Total Offices Visited	**85**
Violations by Number and Office Size	
Offices with No Violations	**30**
Offices with One Violations	**6**
Offices with 2 - 5 Violations	**23**
Offices with 6 - 9 Violations	**16**
Offices with 10+ Violations	**10**
Totals	**85**
Offices With Violations	
Limited Activity Offices	**0**
Major Activity Offices	**55**
Totals	**55**
Offices With No Violations	
Limited Activity Offices	**0**
Major Activity Offices	**30**
Totals	**30**

Honor Roll

Offices with NO Audit Violations
(From May 1, 2006 through October 11, 2006)

Michelle Lynn Basye, Brundage Realty, Inc, McCall
Patricia J Bell Thompson, Patty Bell & Company REALTORS®, Nampa
David Andrew Bills, Real Estate Inc of Canyon County, Nampa
James L Boyd, J L Boyd Company, Boise
Priscilla D Breck, 360 Real Estate, LLC, Boise
Scott W Bullock, Bullock & Company REALTORS® LLC, Nampa
Maurice S Clifton, Era West Wind, Boise
Michael T Coleman, Coleman Company, Meridian
Patricia Ann Davis, Voigt Davis REALTORS® LC, Idaho Falls
Glenda L Evans, Idaho One Realty, Inc, Eagle
Kelly Fisher, The Network Real Estate Group LLC, Pocatello
Linda Lee Gatewood, Century 21 Advantage, Pocatello
Erick James Goin, United Realty, Inc, Boise
Jon M Gosche, Jon Gosche Real Estate, Boise
Sharon A Harp, Century 21 Parkview, Payette
Leroy M Horne, Nampa Realty Inc, Nampa
Craig H Johnson, Coldwell Banker Johnson & Co Real Estate, McCall
George Paul Lazaris, Lazaris Realty, Boise
Joseph P Lucas, Homeland Realty, Boise
Lynn LeMae Moore, Realty World - Moore Premier Properties, Meridian
David Ray O'Brien, Cascade Lake Realty, Inc, Cascade
Cynthia Louise Oldenkamp, Access Realty of Idaho, Caldwell
Craig A Panike, The Equity Savers, LLC, Nampa
Ray Edward Peterson, Peterson & Associates REALTORS®, Nampa
Werner Rosenbaum Jr, Re/Max Country Real Estate Inc, Pocatello
Lee R Spradling, The Brokerage, Pocatello
Via Surmelis, A V West, Boise
Steven L Taggart, Advantage Realty Referrals, Inc, Idaho Falls
Gordon L Wilks, Gate City Real Estate Company, Pocatello
Jeffrey Thomas Williams, Coldwell Banker Classic Properties, Payette

ONLINE LOTTERY WINNERS!

June 2006 - Kathleen Ann Gyurkey, SP27120 a salesperson for Ski Country Idaho in Ketchum.

July 2006 - Crista Dawn Martin, SP31298 a salesperson for Group One, Inc. in Boise.

August 2006 - Andrea Denise "Dennie" Hamann, SP27002, a salesperson for Coldwell Banker Aspen Realty in Boise.

September 2006 - Denise J Maloney, SP17417, a salesperson for John L. Scott in Boise.

October 2006- Noyam Hale, DB7149, the designated broker for Service Station Realty in Marsing.

Meet the Newest Education Council Member

Donna Capurso became a North Idaho transplant from central California in March, 1997, and she never takes for granted the wonderful lifestyle she now enjoys with her husband Terry and Alaskan Malamute Kody.

Donna started studying for her real estate career through a very extensive correspondence course through the University of Idaho Moscow while still in California. She completed her licensure in North Idaho and began taking additional courses immediately to further her real estate knowledge. With her law enforcement background, she was particularly interested in real estate law, and completed that course first. Since then, she has completed the real estate designations of CRS, ABR, GRI and RRS, and obtained her Associate Broker's license in 2004. Donna opened her own office, Selkirk Mountain Real Estate, in January 2006.

She is excited to have been selected to serve as a volunteer on the Idaho Real Estate Education Council, Northern District. She believes the more comprehensive education and knowledge an agent has, the better representation and protection they will be able to provide to their clients. She also believes that there is no substitution for honesty and integrity in completing a real estate transaction from the beginning to the end.

Meet the Newest Commission Member

Kelly Fisher has resided in Idaho all of his life. In 1974 he married Penny Holman and they have four married children and eight grandchildren.

In 1976, Kelly formed Fisher Construction and in 1979 he received his real estate license. Over the past thirty years, Kelly has served on numerous local and state committees and is a past president of both the Greater Pocatello Association of REALTORS® and the Building Contractors Association of Southeast Idaho.

He is a past REALTOR® of the Year and in 1996 was one of the first recipients to receive the Office Manager's Award for Excellence from more than 2,400 offices worldwide in the Coldwell Banker Organization. Certified Residential Specialist and Graduate REALTOR® Institute are two of the designations Kelly is honored to have earned.

Education has always been important to him. Kelly continues to be both a student and an instructor and has taught for the Graduate REALTOR® Institute, Idaho Department of Water Resources (Energy Division), the Idaho Education Council, Professional Real Estate School and various times for the Greater Pocatello Association of REALTORS®.

When it comes to real estate, Kelly is passionate. He believes in the "American dream of home ownership" and protecting and preserving the rights of property owners. He is looking forward to working with the other Idaho Real Estate Commission Commissioners and Staff in helping make our profession the best it can be.

The Idaho Real Estate Commission Welcomes Our Newest Staff Members

Kimberly Kelley,
Investigator

Kimberly is a native Idahoan who was born and raised in Nampa. Prior to working for IREC she was an appraiser for the Canyon County Assessor's office. She also has experience as a licensed real estate agent in Idaho. She has a love of the industry and a desire to assist agents and consumers in a way that improves their ability to do business in this great state.

Molly Jacobs,
Office Specialist, Licensing

Molly was born in Boise and moved around a lot. She graduated from Mountain Home High School. After graduating, Molly briefly attended Boise State University. Although she still doesn't know what she wants to do when she grows up, Molly is having fun trying to figure it out!

Ree-94-11
Rev. 07/06

Materials Order Form

Commission Use Only
Receipt #_____
Mailed _____

Purchase Information
Real Estate publications that are listed as "free" can be ordered by mail, fax, phone, e-mail, or in person. Publications requiring payment must be ordered by mail or in person. Here's how to order:

- **By Mail:** Mail the completed form with the proper fee to Idaho Real Estate Commission (IREC)
  Attn: Library
  PO Box 83720
  Boise, ID 83720-0077
- **By Fax:** For free publications ONLY, fax the completed form to 208-334-2050.
- **By Phone:** For free publications ONLY, call our library at 208-334-3285 ext. 223 or 866-447-5411 ext. 223 toll free within Idaho.
- **By e-mail:** For free publications ONLY, e-mail Jesama.Rosensweig@irec.idaho.gov
- **In Person:** Bring this completed form to 633 N. 4th St., Boise.

Acceptable Payment Methods:
- Personal Check
- Cashier's Check
- Money Order
- Cash (in person and only for exact amount)

Make checks payable to:
Idaho Real Estate Commission (IREC)

Miscellaneous Information
- Prices are subject to change
- Orders received without sufficient payment will be returned
- All sales are final
- Allow 2-4 weeks for delivery
- Most publications & materials are available to download from the Commission's website at www.irec.idaho.gov

Refund Policy
Because of rising costs associated with issuing a refund, it is the policy of the Idaho Real Estate Commission to refund overpayments of under $25 only if requested in writing within 30 days of the Commission's receipt of the overpayment.

Overpayments of $25 or more will be automatically refunded to the licensee. There will be a $15 fee assessed for each check returned to the Commission for insufficient funds.

PART A: Material Requested			**Cost**	**Quantity**	**Extd. Cost**
2006 License Law & Rules Book			$1.90		
Agency Law In Idaho Brochure (25/pkg) (Revision July 2004)	Spanish ☐ English ☐	1-4 pkg	$6.00 ea		
		5-9 pkg	$4.50 ea		
		10+ pkg	$3.00 ea		
Business Conduct & Office Operations *correspondence course* (No tax)			$20.00		
C2006 Continuing Education Core Course Tape *purchase* (Includes 1 copy of outline, but does not include an exam)		VHS	$60.00		
		Audio Tape	$60.00		
		Audio CD	$60.00		
		Video DVD	$60.00		
		Addl Outline	$5.00		
Candidate Handbook			*Free*		
Guidelines: Guideline Number & Title _____			*Free*		
Investigative & Hearing Process Brochure			*Free*		
License Manual			*Free*		
The Real Estatement (indicate Month & Year)			*Free*		

Part B: Shipping Information				
Name			Subtotal	
Business Name & Address			Add 5% Sales Tax	
City	State	Zip	Total	
Phone	Fax		If your organization is tax exempt, you must include a copy of your tax-exempt form.	
E-Mail				

Attend A Commission Meeting
For Continuing Education Credit

Regular public meetings of the Idaho Real Estate Commission are held monthly. Although meetings are normally held at the Commission Office in Boise, dates, places, and times are subject to change.

Business normally conducted during Commission meetings includes:

- Approval of previous month's meeting minutes
- Review of salesperson and broker licenses issued since the previous meeting
- Approval of financial reports
- Reports from each department within the Commission
- Hearings on disciplinary actions
- Idaho Association of REALTORS® report

3 hours CE Credit

During the meetings, some topics require executive sessions. Members of the public are not permitted to remain in the meeting during executive sessions.

Three (3) hours of CE elective credit shall be awarded to those who attend an ENTIRE regularly-scheduled meeting of the Idaho Real Estate Commission. In order to receive CE credit, **at least seven (7) days advance notice** must be given to the Education Department of the Commission. Failure to provide advance notice shall result in no continuing education hours being credited. There is no requirement to register if no credit is desired.

SEVEN (7) DAYS PRIOR TO THE MEETING YOU WISH TO ATTEND:

Mail or fax registration to:

Idaho Real Estate Commission
Jesama Rosensweig
633 N. 4th St.
P.O. Box 83720
Boise, Idaho 83720-0077
Phone: 208-955-8469
Toll Free (within Idaho) 866-447-5411 ext: 106
Fax: 208-334-2050

jesama.rosensweig@irec.idaho.gov

Please advise the Commission of any individuals with disabilities needing accommodations.

All registrations will be processed in the order they are postmarked and received on a first come/first served basis. **Confirmation** of your registration will be made by e-mail or fax. A meeting agenda will be available upon sign-in. Seven (7) days advanced registration is required, per 54-2023 5(c) I.C. Meeting dates subject to change.

Name _____ License # or SSN _____

Mailing Address _____

City _____ State _____ ZIP _____

Phone _____ Fax _____

Email _____

WHAT MEETING WILL YOU ATTEND?

- ☐ August 17, 2006
- ☐ September 19, 2006
- ☐ October 19, 2006
- ☐ November 27, 2006
- ☐ December 15, 2006
- ☐ January 18, 2007
- ☐ February 15, 2007
- ☐ March 15, 2007
- ☐ April 19, 2007- Pocatello
- ☐ May 24, 2007
- ☐ June 21, 2007
- ☐ July 19, 2007

COURSE SCHEDULES

Sales Prelicense

Real Estate education is required for a salesperson's license. There two 45-hour courses are designed for the beginner in real estate who has little previous knowledge in the field. Completion of both modules, in order, will satisfy the educational requirements for a salesperson's license. Specific information concerning education requirements for licensure can be found in the Idaho Real Estate License Manual. TO REGISTER FOR A COURSE, PLEASE CONTACT THE PROVIDER.

Course Dates	*Approval#*	*Crs Hrs*	*Course Title*	*Location*	*Contact Provider to Register:*		*Cost**
Correspondence	ES005N	45	Fundamentals of Real Estate Module I *FIN C201*	(FINAN201)	(208) 885-6641	http://www.uidaho.edu/isi	$325
Jan 2-5, 8-9	ES001S	45	Sales Prelicense Module 1	Meridian	(208) 377-4300	www.pioneerrealestateschool.com	$295
Jan 4-12	ES001S	45	Sales Prelicense Module 1	Post Falls	(208) 769-3444	www.nic.edu/wft	$265
Jan 8-12	ES001S	45	Sales Prelicense Module 1	Boise	(208) 685-6711	www.idahorealestateschool.com	$325
Jan 8-12	ES001S	45	Sales Prelicense Module 1	Meridian	(208) 573-0979	www.genesistraininggroup.com	$192
Jan 8-16	ES001S	45	Sales Prelicense Module 1	Coeur d'Alene	(208) 664-1898	www.northidahorealestateacademy.com	$325
Jan 8-11, 13, 15-18, 20	ES001S	45	Sales Prelicense Module 1	Boise	(208) 685-6711	www.idahorealestateschool.com	$325
Jan 8, 10, 15, 17, 22, 24, 29, 31, Feb 5, 7, 12, 14	ES001S	45	Sales Prelicense Module 1	Meridian	(208) 377-4300	www.pioneerrealestateschool.com	$295
Jan 9, 11, 16, 18, 23, 25, 30, Feb 1, 6, 8, 13, 15	PR001S	45	Sales Prelicense Module 2	Meridian	208) 377-4300	www.pioneerrealestateschool.com	$295
Jan 9 - Mar 8	PR001S	45	Sales Prelicense Module 2	Boise	(208) 426-1974	workforcetraining.boisestate.edu	$249
Jan 10-12, 15-17	PR001S	45	Sales Prelicense Module 2	Meridian	(208) 377-4300	www.pioneerrealestateschool.com	$295
Jan 11-13, 25-27	ES001S	45	Sales Prelicense Module 1	Twin Falls	(208) 732-6287	www.csi.edu	$400
Jan 15-19	ES001S	45	Sales Prelicense Module 1	Boise	(208) 376-2122	www.idahocareerinstitute.com	$275
Jan 15-19	PR001S	45	Sales Prelicense Module 2	Meridian	(208) 573-0979	www.genesistraininggroup.com	$192
Jan 15-19	PR001S	45	Sales Prelicense Module 2	Boise	(208) 685-6711	www.idahorealestateschool.com	$325
Jan 15-27	ES001S	45	Sales Prelicense Module 1	Boise	(208) 376-2122	www.idahocareerinstitute.com	$275
Jan 16 - Mar 8	PR001S	45	Sales Prelicense Module 2	Nampa	(208) 426-1974	workforcetraining.boisestate.edu	$249
Jan 18-26	PR001S	45	Sales Prelicense Module 2	Coeur d'Alene	(208) 664-1898	www.northidahorealestateacademy.com	$325
Jan 22-26	PR001S	45	Sales Prelicense Module 2	Boise	(208) 376-2122	www.idahocareerinstitute.com	$275
Jan 22-25, 27, 29 - Feb 1, 3	PR001S	45	Sales Prelicense Module 2	Boise	(208) 685-6711	www.idahorealestateschool.com	$325
Jan 22 - Mar 14	ES001S	45	Sales Prelicense Module 1	Nampa	(208) 426-1974	workforcetraining.boisestate.edu	$249
Jan 29 - Feb 10	PR001S	45	Sales Prelicense Module 2	Boise	(208) 376-2122	www.idahocareerinstitute.com	$275
Jan 31 - Feb 7	PR001S	45	Sales Prelicense Module 2	Post Falls	(208) 769-3444	www.nic.edu/wft	$265
Feb 5-9	ES001S	45	Sales Prelicense Module 1	Boise	(208) 685-6711	www.idahorealestateschool.com	$325
Feb 5-9, 12	ES001S	45	Sales Prelicense Module 1	Meridian	208) 377-4300	www.pioneerrealestateschool.com	$295
Feb 5-13	ES001S	45	Sales Prelicense Module 1	Coeur d'Alene	(208) 664-1898	www.northidahorealestateacademy.com	$325
Feb 5-8, 10, 12-15, 17	ES001S	45	Sales Prelicense Module 1	Boise	(208) 685-6711	www.idahorealestateschool.com	$325
Feb 8-10, 22-24	PR001S	45	Sales Prelicense Module 2	Twin Falls	(208) 732-6287	www.csi.edu	$400
Feb 12-16	ES001S	45	Sales Prelicense Module 1	Boise	(208) 376-2122	www.idahocareerinstitute.com	$275
Feb 12-16	PR001S	45	Sales Prelicense Module 2	Boise	(208) 685-6711	www.idahorealestateschool.com	$325
Feb 12-24	ES001S	45	Sales Prelicense Module 1	Boise	(208) 376-2122	www.idahocareerinstitute.com	$275
Feb 13-16, 19-20	ES001S	45	Sales Prelicense Module 1	Meridian	(208) 377-4300	www.pioneerrealestateschool.com	$295
Feb 15-23	PR001S	45	Sales Prelicense Module 2	Coeur d'Alene	(208) 664-1898	www.northidahorealestateacademy.com	$325
Feb 19-23	PR001S	45	Sales Prelicense Module 2	Boise	(208) 376-2122	www.idahocareerinstitute.com	$275
Feb 19-22, 24, 26-28, Mar 1, 3	PR001S	45	Sales Prelicense Module 2	Boise	(208) 685-6711	www.idahorealestateschool.com	$325
Feb 19, 21, 26, 28, Mar 5, 7, 12, 14, 19, 21, 26, 28	ES001S	45	Sales Prelicense Module 1	Meridian	(208) 377-4300	www.pioneerrealestateschool.com	$295
Feb 20, 22, 27, Mar 1, 6, 8, 13, 15, 20, 22, 27, 29	PR001S	45	Sales Prelicense Module 2	Meridian	(208) 377-4300	www.pioneerrealestateschool.com	$295
Feb 26 - Mar 10	PR001S	45	Sales Prelicense Module 2	Boise	(208) 376-2122	www.idahocareerinstitute.com	$275
Mar 5-9	ES001S	45	Sales Prelicense Module 1	Meridian	(208) 573-0979	www.genesistraininggroup.com	$192
Mar 5-9	ES001S	45	Sales Prelicense Module 1	Boise	(208) 685-6711	www.idahorealestateschool.com	$325
Mar 5-9, 12	ES001S	45	Sales Prelicense Module 1	Meridian	(208) 377-4300	www.pioneerrealestateschool.com	$295
Mar 5-13	ES001S	45	Sales Prelicense Module 1	Coeur d'Alene	(208) 664-1898	www.northidahorealestateacademy.com	$325
Mar 5-8, 10, 12-15, 17	ES001S	45	Sales Prelicense Module 1	Boise	(208) 685-6711	www.idahorealestateschool.com	$325
Mar 7-9, 14-16	ES001S	45	Sales Prelicense Module 1	Twin Falls	(208) 732-6287	www.csi.edu	$400
Mar 8-16	ES001S	45	Sales Prelicense Module 1	Post Falls	(208) 769-3444	www.nic.edu/wft	$265
Mar 8-10, 22-24	ES001S	45	Sales Prelicense Module 1	Pocatello	(208) 282-3372	www.isu.edu/departments/apptech	$275
Mar 12-16	ES001S	45	Sales Prelicense Module 1	Boise	(208) 376-2122	www.idahocareerinstitute.com	$275

Course Dates	Approval#	Crs Hrs	Course Title	Location	Contact Provider to Register:		Cost*
Mar 12-16	PR001S	45	Sales Prelicense Module 2	Boise	(208) 685-6711	www.idahorealestateschool.com	$325
Mar 12-16	PR001S	45	Sales Prelicense Module 2	Meridian	(208) 573-0979	www.genesistraininggroup.com	$192
Mar 13-16, 19-20	ES001S	45	Sales Prelicense Module 1	Meridian	(208) 377-4300	www.pioneerrealestateschool.com	$295
Mar 15-23	PR001S	45	Sales Prelicense Module 2	Coeur d'Alene	(208) 664-1898	www.northidahorealestateacademy.com	$325
Mar 19-23	PR001S	45	Sales Prelicense Module 2	Boise	(208) 376-2122	www.idahocareerinstitute.com	$275
Mar 19-31	ES001S	45	Sales Prelicense Module 1	Boise	(208) 376-2122	www.idahocareerinstitute.com	$275
Mar 19-22, 24, 26-29, 31	PR001S	45	Sales Prelicense Module 2	Boise	(208) 685-6711	www.idahorealestateschool.com	$325
Mar 20 - May 10	PR001S	45	Sales Prelicense Module 2	Nampa	(208) 426-1974	workforcetraining.boisestate.edu	$249
Apr 2-6	ES001S	45	Sales Prelicense Module 1	Boise	(208) 685-6711	www.idahorealestateschool.com	$325
Apr 2-6, 9	ES001S	45	Sales Prelicense Module 1	Meridian	(208) 377-4300	www.pioneerrealestateschool.com	$295
Apr 2-10	PR001S	45	Sales Prelicense Module 2	Post Falls	(208) 769-3444	www.nic.edu/wft	$265
Apr 2-5, 7, 9-12, 14	ES001S	45	Sales Prelicense Module 1	Boise	(208) 685-6711	www.idahorealestateschool.com	$325
Apr 2-14	PR001S	45	Sales Prelicense Module 2	Boise	(208) 376-2122	www.idahocareerinstitute.com	$275
Apr 2, 4, 9, 11, 16, 18, 23, 25, 30, May 2, 7, 9	ES001S	45	Sales Prelicense Module 1	Meridian	(208) 377-4300	www.pioneerrealestateschool.com	$295
Apr 2 - May 23	ES001S	45	Sales Prelicense Module 1	Nampa	(208) 426-1974	workforcetraining.boisestate.edu	$249
Apr 3, 5, 10, 12, 17, 19, 24, 26, May 1, 3, 8, 10	PR001S	45	Sales Prelicense Module 2	Meridian	(208) 377-4300	www.pioneerrealestateschool.com	$295
Apr 4-6, 11-13	PR001S	45	Sales Prelicense Module 2	Twin Falls	(208) 732-6287	www.csi.edu	$400
Apr 5-7, 19-21	PR001S	45	Sales Prelicense Module 2	Pocatello	(208) 282-3372	www.isu.edu/departments/apptech	$275
Apr 9-13	PR001S	45	Sales Prelicense Module 2	Boise	(208) 685-6711	www.idahorealestateschool.com	$325
Apr 9-14	ES001S	45	Sales Prelicense Module 1	Hailey	(208) 732-6287	www.csi.edu	$400
Apr 9-17	ES001S	45	Sales Prelicense Module 1	Coeur d'Alene	(208) 664-1898	www.northidahorealestateacademy.com	$325
Apr10-13, 16-17	ES001S	45	Sales Prelicense Module 1	Meridian	(208) 377-4300	www.pioneerrealestateschool.com	$295
Apr 16-20	ES001S	45	Sales Prelicense Module 1	Boise	(208) 376-2122	www.idahocareerinstitute.com	$275
Apr 16-28	ES001S	45	Sales Prelicense Module 1	Boise	(208) 376-2122	www.idahocareerinstitute.com	$275
Apr 16-19, 21, 23-26, 28	PR001S	45	Sales Prelicense Module 2	Boise	(208) 685-6711	www.idahorealestateschool.com	$325
Apr 19-27	PR001S	45	Sales Prelicense Module 2	Coeur d'Alene	(208) 664-1898	www.northidahorealestateacademy.com	$325
Apr 23-27	PR001S	45	Sales Prelicense Module 2	Boise	(208) 376-2122	www.idahocareerinstitute.com	$275
Apr 24-28	PR001S	45	Sales Prelicense Module 2	Hailey	(208) 732-6287	www.csi.edu	$400
Apr 30 - May 4	ES001S	45	Sales Prelicense Module 1	Meridian	(208) 573-0979	www.genesistraininggroup.com	$192
Apr 30 - May 4	ES001S	45	Sales Prelicense Module 1	Boise	(208) 685-6711	www.idahorealestateschool.com	$325
Apr 30 -May 1-3, 5, 7-10, 12	ES001S	45	Sales Prelicense Module 1	Boise	(208) 685-6711	www.idahorealestateschool.com	$325
Apr 30- May 12	PR001S	45	Sales Prelicense Module 2	Boise	(208) 376-2122	www.idahocareerinstitute.com	$275
May 1-11	ES001S	45	Sales Prelicense Module 1	Post Falls	(208) 769-3444	www.nic.edu/wft	$265
May 7-11	PR001S	45	Sales Prelicense Module 2	Boise	(208) 685-6711	www.idahorealestateschool.com	$325
May 7-11	PR001S	45	Sales Prelicense Module 2	Meridian	(208) 573-0979	www.genesistraininggroup.com	$192
May 7-11, 14	ES001S	45	Sales Prelicense Module 1	Meridian	(208) 377-4300	www.pioneerrealestateschool.com	$295
May 7-15	ES001S	45	Sales Prelicense Module 1	Coeur d'Alene	(208) 664-1898	www.northidahorealestateacademy.com	$325
May 14-17, 19, 21-24, 26	PR001S	45	Sales Prelicense Module 2	Boise	(208) 685-6711	www.idahorealestateschool.com	$325
May 14, 16, 21, 23, 30, June 4, 6, 11, 13, 18, 20, 25	ES001S	45	Sales Prelicense Module 1	Meridian	(208) 377-4300	www.pioneerrealestateschool.com	$295
May 15-18, 21-22	ES001S	45	Sales Prelicense Module 1	Meridian	(208) 377-4300	www.pioneerrealestateschool.com	$295
May 15, 17, 22, 24, 29, 31, June 5, 7, 12, 14, 19, 21	PR001S	45	Sales Prelicense Module 2	Meridian	(208) 377-4300	www.pioneerrealestateschool.com	$295
May 15 - July 5	PR001S	45	Sales Prelicense Module 2	Nampa	(208) 426-1974	workforcetraining.boisestate.edu	$249
May 17-29	PR001S	45	Sales Prelicense Module 2	Coeur d'Alene	(208) 664-1898	www.northidahorealestateacademy.com	$325
May 21 - June 2	ES001S	45	Sales Prelicense Module 1	Boise	(208) 376-2122	www.idahocareerinstitute.com	$275
May 28 - Jun 1	ES001S	45	Sales Prelicense Module 1	Boise	(208) 376-2122	www.idahocareerinstitute.com	$275
May 29 - June 2	ES001S	45	Sales Prelicense Module 1	Boise	(208) 685-6711	www.idahorealestateschool.com	$325
June 4-8	PR001S	45	Sales Prelicense Module 2	Boise	(208) 685-6711	www.idahorealestateschool.com	$325
June 4-8	PR001S	45	Sales Prelicense Module 2	Boise	(208) 376-2122	www.idahocareerinstitute.com	$275
June 4-8, 11	ES001S	45	Sales Prelicense Module 1	Meridian	(208) 377-4300	www.pioneerrealestateschool.com	$295
June 4-12	ES001S	45	Sales Prelicense Module 1	Coeur d'Alene	(208) 664-1898	www.northidahorealestateacademy.com	$325
June 4-12	PR001S	45	Sales Prelicense Module 2	Post Falls	(208) 769-3444	www.nic.edu/wft	$265
June 4-7, 9, 11-14, 16	ES001S	45	Sales Prelicense Module 1	Boise	(208) 685-6711	www.idahorealestateschool.com	$325
June 4-16	PR001S	45	Sales Prelicense Module 2	Boise	(208) 376-2122	www.idahocareerinstitute.com	$275
June 11-23	ES001S	45	Sales Prelicense Module 1	Pocatello	(208) 234-4357	www.professionalrealestateschool.com	$320
June 12-16, 18-19	ES001S	45	Sales Prelicense Module 1	Meridian	(208) 377-4300	www.pioneerrealestateschool.com	$295
June 14-22	PR001S	45	Sales Prelicense Module 2	Coeur d'Alene	(208) 664-1898	www.northidahorealestateacademy.com	$325

Course Dates	Approval#	Crs Hrs	Course Title	Location	Contact Provider to Register:		Cost*
June 18-30	ES001S	45	Sales Prelicense Module 1	Boise	(208) 376-2122	www.idahocareerinstitute.com	$275
June 18-21, 23, 25-28, 30	PR001S	45	Sales Prelicense Module 2	Boise	(208) 685-6711	www.idahorealestateschool.com	$325
June 25-29	ES001S	45	Sales Prelicense Module 1	Boise	(208) 685-6711	www.idahorealestateschool.com	$325
June 25-30	ES001S	45	Sales Prelicense Module 1	Pocatello	(208) 234-4357	www.professionalrealestateschool.com	$320
July 2-14	PR001S	45	Sales Prelicense Module 2	Boise	(208) 376-2122	www.idahocareerinstitute.com	$275
July 9-13	ES001S	45	Sales Prelicense Module 1	Meridian	(208) 573-0979	www.genesistraininggroup.com	$192
July 9-13	PR001S	45	Sales Prelicense Module 2	Boise	(208) 685-6711	www.idahorealestateschool.com	$325
July 16-20	ES001S	45	Sales Prelicense Module 1	Boise	(208) 376-2122	www.idahocareerinstitute.com	$275
July 16-20	PR001S	45	Sales Prelicense Module 2	Meridian	(208) 573-0979	www.genesistraininggroup.com	$192
July 23-27	PR001S	45	Sales Prelicense Module 2	Boise	(208) 376-2122	www.idahocareerinstitute.com	$275
Jul 23-31	ES001S	45	Sales Prelicense Module 1	Coeur d'Alene	(208) 664-1898	www.northidahorealestateacademy.com	$325
July 30- Aug 3	ES001S	45	Sales Prelicense Module 1	Boise	(208) 685-6711	www.idahorealestateschool.com	$325
Aug 2-10	PR001S	45	Sales Prelicense Module 2	Coeur d'Alene	(208) 664-1898	www.northidahorealestateacademy.com	$325
Aug 6-10	PR001S	45	Sales Prelicense Module 2	Boise	(208) 685-6711	www.idahorealestateschool.com	$325
Aug 20-24	ES001S	45	Sales Prelicense Module 1	Boise	(208) 376-2122	www.idahocareerinstitute.com	$275
Aug 20-24	ES001S	45	Sales Prelicense Module 1	Boise	(208) 685-6711	www.idahorealestateschool.com	$325
Aug 27-31	PR001S	45	Sales Prelicense Module 2	Boise	(208) 685-6711	www.idahorealestateschool.com	$325
Aug 27-31	PR001S	45	Sales Prelicense Module 2	Boise	(208) 376-2122	www.idahocareerinstitute.com	$275
Sept 3-15	ES001S	45	Sales Prelicense Module 1	Boise	(208) 376-2122	www.idahocareerinstitute.com	$275
Sept 10-14	ES001S	45	Sales Prelicense Module 1	Meridian	(208) 573-0979	www.genesistraininggroup.com	$192
Sept 10-18	ES001S	45	Sales Prelicense Module 1	Coeur d'Alene	(208) 664-1898	www.northidahorealestateacademy.com	$325
Sept 17-21	ES001S	45	Sales Prelicense Module 1	Boise	(208) 376-2122	www.idahocareerinstitute.com	$275
Sept 17-21	ES001S	45	Sales Prelicense Module 1	Boise	(208) 685-6711	www.idahorealestateschool.com	$325
Sept 17-21	PR001S	45	Sales Prelicense Module 2	Meridian	(208) 573-0979	www.genesistraininggroup.com	$192
Sept 17-29	PR001S	45	Sales Prelicense Module 2	Boise	(208) 376-2122	www.idahocareerinstitute.com	$275
Sept 20-28	PR001S	45	Sales Prelicense Module 2	Coeur d'Alene	(208) 664-1898	www.northidahorealestateacademy.com	$325
Sept 24-28	PR001S	45	Sales Prelicense Module 2	Boise	(208) 376-2122	www.idahocareerinstitute.com	$275
Sept 24-28	PR001S	45	Sales Prelicense Module 2	Boise	(208) 685-6711	www.idahorealestateschool.com	$325
Oct 8-12	ES001S	45	Sales Prelicense Module 1	Boise	(208) 685-6711	www.idahorealestateschool.com	$325
Oct 8-16	ES001S	45	Sales Prelicense Module 1	Coeur d'Alene	(208) 664-1898	www.northidahorealestateacademy.com	$325
Oct 8-20	ES001S	45	Sales Prelicense Module 1	Pocatello	(208) 234-4357	www.professionalrealestateschool.com	$320
Oct 15-19	PR001S	45	Sales Prelicense Module 2	Boise	(208) 685-6711	www.idahorealestateschool.com	$325
Oct 15-27	ES001S	45	Sales Prelicense Module 1	Boise	(208) 376-2122	www.idahocareerinstitute.com	$275
Oct 18-26	PR001S	45	Sales Prelicense Module 2	Coeur d'Alene	(208) 664-1898	www.northidahorealestateacademy.com	$325
Oct 22-26	ES001S	45	Sales Prelicense Module 1	Boise	(208) 376-2122	www.idahocareerinstitute.com	$275
Oct 22-27	ES001S	45	Sales Prelicense Module 1	Pocatello	(208) 234-4357	www.professionalrealestateschool.com	$320
Oct 29 - Nov 2	PR001S	45	Sales Prelicense Module 2	Boise	(208) 376-2122	www.idahocareerinstitute.com	$275
Oct 29-Nov 10	PR001S	45	Sales Prelicense Module 2	Boise	(208) 376-2122	www.idahocareerinstitute.com	$275
Nov 5-9	ES001S	45	Sales Prelicense Module 1	Boise	(208) 685-6711	www.idahorealestateschool.com	$325
Nov 5-9	ES001S	45	Sales Prelicense Module 1	Meridian	(208) 573-0979	www.genesistraininggroup.com	$192
Nov 5-12	ES001S	45	Sales Prelicense Module 1	Coeur d'Alene	(208) 664-1898	www.northidahorealestateacademy.com	$325
Nov 12-16	PR001S	45	Sales Prelicense Module 2	Boise	(208) 685-6711	www.idahorealestateschool.com	$325
Nov 12-16	PR001S	45	Sales Prelicense Module 2	Meridian	(208) 573-0979	www.genesistraininggroup.com	$192
Nov 13-20	PR001S	45	Sales Prelicense Module 2	Coeur d'Alene	(208) 664-1898	www.northidahorealestateacademy.com	$325
Nov 26-30	ES001S	45	Sales Prelicense Module 1	Boise	(208) 376-2122	www.idahocareerinstitute.com	$275
Nov 26- Dec 8	ES001S	45	Sales Prelicense Module 1	Boise	(208) 376-2122	www.idahocareerinstitute.com	$275
Dec 3-7	ES001S	45	Sales Prelicense Module 1	Boise	(208) 685-6711	www.idahorealestateschool.com	$325
Dec 3-7	PR001S	45	Sales Prelicense Module 2	Boise	(208) 376-2122	www.idahocareerinstitute.com	$275
Dec 3-11	ES001S	45	Sales Prelicense Module 1	Coeur d'Alene	(208) 664-1898	www.northidahorealestateacademy.com	$325
Dec 10-14	PR001S	45	Sales Prelicense Module 2	Boise	(208) 685-6711	www.idahorealestateschool.com	$325
Dec 10-22	PR001S	45	Sales Prelicense Module 2	Boise	(208) 376-2122	www.idahocareerinstitute.com	$275
Dec 13-21	PR001S	45	Sales Prelicense Module 2	Coeur d'Alene	(208) 664-1898	www.northidahorealestateacademy.com	$325

Broker Prelicense

Four additional courses for a total of at least 90 hours of advanced approved real estate education is required for a broker's license. Specific information concerning educational requirements for licensure can be found in teh Idaho Real Estate License Manual. These courses are also approved for elective continuing education credit. TO REGISTER FOR A COURSE, PLEASE CONTACT THE PROVIDER.

Course Dates	Approval#	Crs Hrs	Course Title	Location	Contact Provider to Register:		Cost*
Correspondence	FI001A	45	Real Estate Finance (BUS262) *BUS 262*		(208) 885-6641	http://www.uidaho.edu/isi	$325

Course Dates	Approval#	Crs Hrs	Course Title	Location	Contact Provider to Register:		Cost*
Correspondence	LW002A	45	Real Estate Law (BUS263)		(208) 885-6641	http://www.uidaho.edu/isi	$325
			BUS 263				
Jan 11-12, 18-19	LW001S	30	Real Estate Law	Boise	(208) 376-2122	www.idahocareerinstitute.com	$300
Jan 23-26	BM001S	30	Brokerage Management	Coeur d'Alene	(208) 342-3585	www.idahorealtors.com	$295
Jan 29 - Feb 1	BM001S	30	Brokerage Management	Boise	(208) 685-6711	www.idahorealestateschool.com	$250
Jan 29 -Feb 1	LW001S	30	Real Estate Law	Meridian	(208) 377-4300	www.pioneerrealestateschool.com	$295
Jan 30 - Feb 2	BM001S	30	Brokerage Management	Boise	(208) 376-2122	www.idahocareerinstitute.com	$300
Feb 6-9	FI001S	30	Real Estate Finance	Boise	(208) 376-2122	www.idahocareerinstitute.com	$300
Feb 12-15	BM001S	30	Brokerage Management	Meridian	(208) 573-0979	www.genesistraininggroup.com	$275
Feb 19-22	FI001S	30	Real Estate Finance	Blackfoot	(208) 282-3372	www.isu.edu/departments/apptech	$325
Feb 26-Mar 1	BM001S	30	Brokerage Management	Meridian	(208) 377-4300	www.pioneerrealestateschool.com	$295
Feb 27 - Mar 2	VA001S	30	Valuation and Analysis	Coeur d'Alene	(208) 342-3585	www.idahorealtors.com	$295
Mar 1-6	BM001S	30	Brokerage Management	Post Falls	(208) 769-3444	www.nic.edu/wft	$265
Mar 1-2, 8-9	BM001S	30	Brokerage Management	Boise	(208) 376-2122	www.idahocareerinstitute.com	$300
Mar 3-4, 10-11	FI001S	30	Real Estate Finance	Boise	(208) 376-2122	www.idahocareerinstitute.com	$300
Mar 12-15	LW001S	30	Real Estate Law	Boise	(208) 342-3585	www.idahorealtors.com	$299
Mar 15-16, 22-23	FI001S	30	Real Estate Finance	Twin Falls	(208) 732-6287	www.csi.edu	$300
Mar 26-29	VA001S	30	Valuation and Analysis	Meridian	(208) 377-4300	www.pioneerrealestateschool.com	$295
Mar 27-30	BM001S	30	Brokerage Management	Coeur d'Alene	(208) 664-1898	www.northidahorealestateacademy.com	$325
Mar 27-30	LW001S	30	Real Estate Law	Twin Falls	(208) 732-6287	www.csi.edu	$300
Apr 2-5	FI001S	30	Real Estate Finance	Coeur d'Alene	(208) 664-1898	www.northidahorealestateacademy.com	$375
Apr 5-6, 12-16	LW001S	30	Real Estate Law	Boise	(208) 376-2122	www.idahocareerinstitute.com	$300
Apr 9-12	FI001S	30	Real Estate Finance	Meridian	(208) 573-0979	www.genesistraininggroup.com	$275
Apr 12-13, 19-20	VA001S	30	Valuation and Analysis	Twin Falls	(208) 732-6287	www.csi.edu	$300
Apr 13-14, 27-28	BM001S	30	Brokerage Management	Blackfoot	(208) 282-3372	www.isu.edu/departments/apptech	$295
Apr 16-19	BM001S	30	Brokerage Management	Boise	(208) 342-3585	www.idahorealtors.com	$295
Apr 23-26	BM001S	30	Brokerage Management	Boise	(208) 685-6711	www.idahorealestateschool.com	$250
Apr 26-May 4	FI001S	30	Real Estate Finance	Post Falls	(208) 769-3444	www.nic.edu/wft	$265
Apr 30 - May 3	FI001S	30	Real Estate Finance	Meridian	(208) 377-4300	www.pioneerrealestateschool.com	$295
Apr 30 - May 4	LW001S	30	Real Estate Law	Coeur d'Alene	(208) 664-1898	www.northidahorealestateacademy.com	$375
May 11-12, 18-19	BM001S	30	Brokerage Management	Twin Falls	(208) 732-6287	www.csi.edu	$300
May 29 - June1	LW001S	30	Real Estate Law	Meridian	(208) 377-4300	www.pioneerrealestateschool.com	$295
June 11-14	BM001S	30	Brokerage Management	Meridian	(208) 573-0979	www.genesistraininggroup.com	$275
June 12-15	BM001S	30	Brokerage Management	Boise	(208) 376-2122	www.idahocareerinstitute.com	$300
June 21-22, 28-29	VA001S	30	Valuation and Analysis	Boise	(208) 376-2122	www.idahocareerinstitute.com	$300
June 25 - 28	BM001S	30	Brokerage Management	Meridian	(208) 377-4300	www.pioneerrealestateschool.com	$295
June 26-29	BM001S	30	Brokerage Management	Coeur d'Alene	(208) 664-1898	www.northidahorealestateacademy.com	$325
Oct 30- Nov 2	BM001S	30	Brokerage Management	Coeur d'Alene	(208) 664-1898	www.northidahorealestateacademy.com	$325
July 11-12, 18-19	LW001S	30	Real Estate Law	Boise	(208) 342-3585	www.idahorealtors.com	$299
July 19-20, 26-27	LW001S	30	Real Estate Law	Boise	(208) 376-2122	www.idahocareerinstitute.com	$300
July 23-26	BM001S	30	Brokerage Management	Boise	(208) 685-6711	www.idahorealestateschool.com	$250
Aug 13-16	FI001S	30	Real Estate Finance	Meridian	(208) 573-0979	www.genesistraininggroup.com	$275
Aug 14-17	FI001S	30	Real Estate Finance	Boise	(208) 376-2122	www.idahocareerinstitute.com	$300
Aug 20-23	VA001S	30	Valuation and Analysis	Coeur d'Alene	(208) 664-1898	www.northidahorealestateacademy.com	$375
Sept 11-14	BM001S	30	Brokerage Management	Boise	(208) 376-2122	www.idahocareerinstitute.com	$300
Oct 1-2, 4-5	LW001S	30	Real Estate Law	Coeur d'Alene	(208) 664-1898	www.northidahorealestateacademy.com	$375
Oct 2-5	LW001S	30	Real Estate Law	Boise	(208) 342-3585	www.idahorealtors.com	$299
Oct 4-5, 11-12	LW001S	30	Real Estate Law	Boise	(208) 376-2122	www.idahocareerinstitute.com	$300
Oct 15-18	BM001S	30	Brokerage Management	Meridian	(208) 573-0979	www.genesistraininggroup.com	$275
Oct 16-19	FI001S	30	Real Estate Finance	Boise	(208) 376-2122	www.idahocareerinstitute.com	$300
Oct 29-Nov 1	BM001S	30	Brokerage Management	Boise	(208) 685-6711	www.idahorealestateschool.com	$250
Nov 8-9, 15-16	VA001S	30	Valuation and Analysis	Boise	(208) 376-2122	www.idahocareerinstitute.com	$300
Nov 27-30	FI001S	30	Real Estate Finance	Coeur d'Alene	(208) 664-1898	www.northidahorealestateacademy.com	$375
Nov 29-30, Dec 6-7	LW001S	30	Real Estate Law	Boise	(208) 376-2122	www.idahocareerinstitute.com	$300
Dec 10-13	FI001S	30	Real Estate Finance	Meridian	(208) 573-0979	www.genesistraininggroup.com	$275
Dec 11-14	BM001S	30	Brokerage Management	Boise	(208) 376-2122	www.idahocareerinstitute.com	$300
Dec 18-21	FI001S	30	Real Estate Finance	Boise	(208) 376-2122	www.idahocareerinstitute.com	$300

Commission CORE

The Commission CORE course is required for renewal. For complete CE requirements, visit our website at www.irec.idaho.gov.
TO REGISTER FOR A COURSE, PLEASE CONTACT THE PROVIDER.

Course Dates	Approval#	Crs Hrs	Course Title	Location	Contact Provider to Register:		Cost*
video/audio	C2006	4	Continuing Education Core 2006		(208) 334-3285	www.irec.idaho.gov	$15

Course Dates	Approval#	Crs Hrs	Course Title	Location	Contact Provider to Register:			Cost*
Last Thursday of every month	C2006	4	Continuing Education Core 2006	Boise	(208) 376-0363	www.adacounty-realtors.com		$45
Online	C2006	4	Continuing Education Core 2006	Online	(208) 342-3585	www.idahorealtors.com		$0
By Appointment-	C2006T	4	Continuing Education Core 2006	Exam	Boise (208) 342-3585	www.idahorealtors.com		$25
By Appointment-	C2006T	4	Continuing Education Core 2006	Exam	Boise (208) 376-2122	www.idahocareerinstitute.com		$0
By Appointment-	C2006T	4	Continuing Education Core 2006	Exam	Coeur d'Alene(208) 664-1898	www.northidahorealestateacademy.com		$25
By Appointment-	C2006T	4	Continuing Education Core 2006	Exam	Meridian (208) 685-6711	www.idahorealestateschool.com		$25
By Appointment-	C2006T	4	Continuing Education Core 2006	Exam	Pocatello (208) 282-3372	www.isu.edu/departments/apptech		$45
By Appointment-	C2006T	4	Continuing Education Core 2006	Exam	Post Falls (208) 769-3444	www.nic.edu/wft		$29
By Appointment-	C2006T	4	Continuing Education Core 2006	Exam	Idaho Falls(208) 524-3000*ext. 3381*	www.eitc.edu		$25
By Appointment-	C2006T	4	Continuing Education Core 2006	Exam	Idaho Falls (208) 524-3000*ext. 3381*	www.eitc.edu		$25
By Appointment-	C2006T	4	Continuing Education Core 2006	Exam	Boise (208) 327-0768	www.etidaho.com		$0
By Appointment-	C2007T	4	Continuing Eudcation CORE 2007	Exam	Pocatello (208) 282-3372	www.isu.edu/departments/apptech		$45
After July 1								
Jan 3	C2006	4	Continuing Education Core 2006		Boise (208) 342-3585	www.idahorealtors.com		$50
Jan 10	C2006	4	Continuing Education Core 2006		Post Falls(208) 769-3444	www.nic.edu/wft		$39
Jan 10	C2006T	4	Continuing Education Core 2006	Exam	Pocatello (208) 282-3372	www.isu.edu/departments/apptech		$30
Jan 22	C2006	4	Continuing Education Core 2006		Boise (208) 685-6711	www.idahorealestateschool.com		$45
Jan 24	C2006	4	Continuing Education Core 2006		Coeur d'Alene(208) 664-1898	www.northidahorealestateacademy.com		$49
Jan 25	C2006	4	Continuing Education Core 2006		Boise (208) 376-2122	www.idahocareerinstitute.com		$45
Jan 26	C2006	4	Continuing Education Core 2006		Meridian (208) 377-4300	www.pioneerrealestateschool.com		$40
Jan 31	C2006	4	Continuing Education Core 2006		Nampa (208) 573-0979	www.genesistraininggroup.com		$40
Feb 12	C2006	4	Continuing Education Core 2006		Post Falls(208) 769-3444	www.nic.edu/wft		$39
Feb 14	C2006T	4	Continuing Education Core 2006	Exam	Pocatello (208) 282-3372	www.isu.edu/departments/apptech		$30
Feb 20	C2006	4	Continuing Education Core 2006		Coeur d'Alene(208) 342-3585	www.idahorealtors.com		$40
Feb 22	C2006	4	Continuing Education Core 2006		Boise (208) 376-2122	www.idahocareerinstitute.com		$45
Feb 23	C2006	4	Continuing Education Core 2006		Meridian (208) 377-4300	www.pioneerrealestateschool.com		$40
Feb 26	C2006	4	Continuing Education Core 2006		Coeur d'Alene(208) 664-1898	www.northidahorealestateacademy.com		$49
Feb 26	C2006	4	Continuing Education Core 2006		Boise (208) 685-6711	www.idahorealestateschool.com		$45
Feb 28	C2006	4	Continuing Education Core 2006		Meridian (208) 573-0979	www.genesistraininggroup.com		$40
Mar 7	C2006	4	Continuing Education Core 2006		Post Falls(208) 769-3444	www.nic.edu/wft		$39
Mar 14	C2006T	4	Continuing Education Core 2006	Exam	Pocatello (208) 282-3372	www.isu.edu/departments/apptech		$30
March 19	C2006	4	Continuing Education Core 2006		Boise (208) 685-6711	www.idahorealestateschool.com		$45
Mar 21	C2006	4	Continuing Education Core 2006		Boise (208) 342-3585	www.idahorealtors.com		$50
Mar 22	C2006	4	Continuing Education Core 2006		Boise (208) 376-2122	www.idahocareerinstitute.com		$45
Mar 23	C2006	4	Continuing Education Core 2006		Meridian (208) 377-4300	www.pioneerrealestateschool.com		$40
Mar 26	C2006	4	Continuing Education Core 2006		Coeur d'Alene(208) 664-1898	www.northidahorealestateacademy.com		$49
Mar 28	C2006	4	Continuing Education Core 2006		Nampa (208) 573-0979	www.genesistraininggroup.com		$40
Apr 11	C2006T	4	Continuing Education Core 2006	Exam	Pocatello(208) 282-3372	www.isu.edu/departments/apptech		$30
Apr 16	C2006	4	Continuing Education Core 2006		Boise (208) 685-6711	www.idahorealestateschool.com		$45
Apr 20	C2006	4	Continuing Education Core 2006		Meridian (208) 377-4300	www.pioneerrealestateschool.com		$40
Apr 25	C2006	4	Continuing Education Core 2006		Coeur d'Alene(208) 664-1898	www.northidahorealestateacademy.com		$49
Apr 25	C2006	4	Continuing Education Core 2006		Meridian (208) 573-0979	www.genesistraininggroup.com		$40
Apr 26	C2006	4	Continuing Education Core 2006		Boise (208) 376-2122	www.idahocareerinstitute.com		$45
May 2	C2006	4	Continuing Education Core 2006		Boise (208) 342-3585	www.idahorealtors.com		$50
May 9	C2006	4	Continuing Education Core 2006		Post Falls(208) 769-3444	www.nic.edu/wft		$39
May 9	C2006T	4	Continuing Education Core 2006	Exam	Pocatello (208) 282-3372	www.isu.edu/departments/apptech		$30
May 14	C2006	4	Continuing Education Core 2006		Boise (208) 685-6711	www.idahorealestateschool.com		$45
May 24	C2006	4	Continuing Education Core 2006		Boise (208) 376-2122	www.idahocareerinstitute.com		$45
May 25	C2006	4	Continuing Education Core 2006		Meridian (208) 377-4300	www.pioneerrealestateschool.com		$40
May 30	C2006	4	Continuing Education Core 2006		Nampa (208) 573-0979	www.genesistraininggroup.com		$40
May 30	C2006	4	Continuing Education Core 2006		Coeur d'Alene(208) 664-1898	www.northidahorealestateacademy.com		$49
June 11	C2006	4	Continuing Education Core 2006		Boise (208) 685-6711	www.idahorealestateschool.com		$45
June 13	C2006	4	Continuing Education Core 2006		Post Falls (208) 769-3444	www.nic.edu/wft		$39
June 13	C2006T	4	Continuing Education Core 2006	Exam	Pocatello (208) 282-3372	www.isu.edu/departments/apptech		$30
June 22	C2006	4	Continuing Education Core 2006		Meridian (208) 377-4300	www.pioneerrealestateschool.com		$40
June 25	C2006	4	Continuing Education Core 2006		Coeur d'Alene(208) 664-1898	www.northidahorealestateacademy.com		$49
June 27	C2006	4	Continuing Education Core 2006		Meridian (208) 573-0979	www.genesistraininggroup.com		$40
June 28	C2006	4	Continuing Education Core 2006		Boise (208) 376-2122	www.idahocareerinstitute.com		$45
July 11	C2007T	4	Continuing Eudcation CORE 2007	Exam	Pocatello(208) 282-3372	www.isu.edu/departments/apptech		$30
July 16	C2007	4	Continuing Eudcation CORE 2007		Boise (208) 685-6711	www.idahorealestateschool.com		$45
Jul 25	C2007	4	Continuing Eudcation CORE 2007		Coeur d'Alene(208) 664-1898	www.northidahorealestateacademy.com		$49
July 26	C2007	4	Continuing Eudcation CORE 2007		Boise (208) 376-2122	www.idahocareerinstitute.com		$45

Course Dates	Approval#	Crs Hrs	Course Title	Location	Contact Provider to Register:		Cost*
Aug 1	C2007	4	Continuing Eudcation CORE 2007	Nampa	(208) 573-0979	www.genesistraininggroup.com	$40
Aug 8	C2007	4	Continuing Eudcation CORE 2007	Boise	(208) 342-3585	www.idahorealtors.com	$50
Aug 13	C2007	4	Continuing Eudcation CORE 2007	Boise	(208) 685-6711	www.idahorealestateschool.com	$45
Aug 23	C2007	4	Continuing Eudcation CORE 2007	Boise	(208) 376-2122	www.idahocareerinstitute.com	$45
Aug 29	C2007	4	Continuing Eudcation CORE 2007	Meridian	(208) 573-0979	www.genesistraininggroup.com	$40
Sept 10	C2007	4	Continuing Eudcation CORE 2007	Boise	(208) 685-6711	www.idahorealestateschool.com	$45
Sept 26	C2007	4	Continuing Eudcation CORE 2007	Nampa	(208) 573-0979	www.genesistraininggroup.com	$40
Sept 26	C2007	4	Continuing Eudcation CORE 2007	Coeur d'Alene	(208) 664-1898	www.northidahorealestateacademy.com	$49
Sept 27	C2007	4	Continuing Eudcation CORE 2007	Boise	(208) 376-2122	www.idahocareerinstitute.com	$45
Oct 22	C2007	4	Continuing Eudcation CORE 2007	Boise	(208) 685-6711	www.idahorealestateschool.com	$45
Oct 25	C2007	4	Continuing Eudcation CORE 2007	Boise	(208) 376-2122	www.idahocareerinstitute.com	$45
Oct 29	C2007	4	Continuing Eudcation CORE 2007	Coeur d'Alene	(208) 664-1898	www.northidahorealestateacademy.com	$49
Oct 31	C2007	4	Continuing Eudcation CORE 2007	Meridian	(208) 573-0979	www.genesistraininggroup.com	$40
Oct 31	C2007	4	Continuing Eudcation CORE 2007	Nampa	(208) 342-3585	www.idahorealtors.com	$50
Nov 15	C2007	4	Continuing Eudcation CORE 2007	Boise	(208) 376-2122	www.idahocareerinstitute.com	$45
Nov 19	C2007	4	Continuing Eudcation CORE 2007	Boise	(208) 685-6711	www.idahorealestateschool.com	$45
Nov 26	C2007	4	Continuing Eudcation CORE 2007	Coeur d'Alene	(208) 664-1898	www.northidahorealestateacademy.com	$49
Nov 28	C2007	4	Continuing Eudcation CORE 2007	Nampa	(208) 573-0979	www.genesistraininggroup.com	$40
Dec 17	C2007	4	Continuing Eudcation CORE 2007	Boise	(208) 685-6711	www.idahorealestateschool.com	$45
Dec 19	C2007	4	Continuing Eudcation CORE 2007	Meridian	(208) 573-0979	www.genesistraininggroup.com	$40
Dec 19	C2007	4	Continuing Eudcation CORE 2007	Coeur d'Alene	(208) 664-1898	www.northidahorealestateacademy.com	$49
Dec 20	C2007	4	Continuing Eudcation CORE 2007	Boise	(208) 376-2122	www.idahocareerinstitute.com	$45

Continuing Education Elective Courses

The following courses are approved by the Idaho Real Estate Commission for continuing education elective credit. For complete continuing education requirements, visit our website at www.irec.idaho.gov. TO REGISTER FOR A COURSE, PLEASE CONTACT THE PROVIDER.

Course Dates	Approval#	Crs Hrs	Course Title	Location	Contact Provider to Register:		Cost*
Online	E0030	4	ADA & Fair Housing	Online	(800) 532-7679	www.careerwebschool.com	$45
Online	E0151	3	Ada Fair Housing	Online	(888) 910-5452	www.americas-best.net	$24
Online	E0291	4	Agency Law - Virtual Classroom	Online	(814) 723-6979	www.mckissock.com	$39
Correspondence	BC001S	4	Business Conduct & Office Operations		(208) 342-3585	www.idahorealtors.com	$45
Online	E0290	3	Buyer Agency	Online	(814) 723-6979	www.mckissock.com	$29
Online	E0191	6	Buyer Representation in Real Estate	Online	(208) 327-0768	www.etidaho.com	$68
Online	E0238	4	Community Ethics	Online	(888) 910-5452	www.americas-best.net	$32
Online	E0292	2	Contract Law - Virtual Classroom	Online	(814) 723-6979	www.mckissock.com	$29
Online	E0152	3	Contracts	Online	(888) 910-5452	www.americas-best.net	$24
Last Friday of every month	E0034	4	Cracking the Code-Understanding the REALTORS Code of Ethics and Procuring Cause	Boise	(208) 376-0363	www.adacounty-realtors.com	$45
Online	E0192	6	Diversity in Doing Business	Online	(208) 327-0768	www.etidaho.com	$68
Online	E0237	3	Energy Resources	Online	(888) 910-5452	www.americas-best.net	$24
Online	E0153	6	Environmental Basics	Online	(888) 910-5452	www.americas-best.net	$48
Online	E0193	6	Ethics in Real Estate	Online	(208) 327-0768	www.etidaho.com	$68
Online	E0028	4	Ethics in Real Estate (meets NAR requirement)	Online	(800) 532-7679	www.careerwebschool.com	$45
Online	E0236	4	Ethics of Sustainability	Online	(888) 910-5452	www.americas-best.net	$32
Online	E0154	6	Home Inspection	Online	(888) 910-5452	www.americas-best.net	$48
Online	E0235	4	Human Land Use	Online	(888) 910-5452	www.americas-best.net	$32
Online	E0194	6	Introduction to Commercial Real Estate	Online	(208) 327-0768	www.etidaho.com	$68
By Appointment -	E0289	2	Meth Awareness Exam	Boise	(208) 377-9247	www.gailheist.com	$25
By Appointment -	E0289	2	Meth Awareness Exam	Boise	(208) 685-6711	www.idahorealestateschool.com	$25
By Appointment -	E0289	2	Meth Awareness Exam	Coeur d'Alene	(208) 664-1898	www.northidahorealestateacademy.com	$25
By Appointment -	E0289	2	Meth Awareness Exam	Boise	(208) 342-3585	www.idahorealtors.com	$25
By Appointment -	E0289	2	Meth Awareness Exam	Boise	(208) 334-3285	www.irec.idaho.gov	$25
Video/audio	E0289V	2	Meth Awareness Video	Boise	(208) 334-3285	www.irec.idaho.gov	$15
Online	E0155	3	Meth Madness	Online	(888) 910-5452	www.americas-best.net	$24
Online	E0156	4	Pricing Property	Online	(888) 910-5452	www.americas-best.net	$32
Online	E0157	3	Real Estate Ethics	Online	(888) 910-5452	www.americas-best.net	$24
Online	E0031	4	Real Estate Math	Online	(800) 532-7679	www.careerwebschool.com	$45
Online	E0029	4	Tax Free Exchanges	Online	(800) 532-7679	www.careerwebschool.com	$45
Online	E0234	6	Tax Strategies for the Independent Contractor	Online	(888) 910-5452	www.americas-best.net	$48

Course Dates	Approval#	Crs Hrs	Course Title	Location	Contact Provider to Register:		Cost*
Online	E0195	6	Understanding 1031 Tax Free Exchange	Online	(208) 327-0768	www.etidaho.com	$68
Online	E0233	3	Water Resources	Online	(888) 910-5452	www.americas-best.net	$24
Online	E0232	6	Work Smarter, Not Harder	Online	(888) 910-5452	www.americas-best.net	$63
Jan 3	E0197	3	Feng Shui for Marketing and Sales	Boise	(208) 571-9631		$45
Jan 4	E0278	4	Current Contract Issues and New Forms	Post Falls	(208) 769-3444	www.nic.edu/wft	$39
Jan 4-5	E0101	16	Rookie REALTOR	Boise	(208) 342-3585	www.idahorealtors.com	$175
Jan 5	E0057	4	Real Estate Broker/ Salesperson Liabilities (Risk Management and Law Update)	Post Falls	(208) 769-3444	www.nic.edu/wft	$39
Jan 10	E0197	3	Feng Shui for Marketing and Sales	Boise	(208) 571-9631		$45
Jan 10	E0148	4	Understanding & Applying Idaho Agency Law: Single, Limited Dual, Assigned & Non-agency Relationships	Post Falls	(208) 769-3444	www.nic.edu/wft	$39
Jan 17	E0197	3	Feng Shui for Marketing and Sales	Boise	(208) 571-9631		$45
Jan 17	E0334	4	Red Flag of Property Inspection	Boise	(208) 376-2122	www.idahocareerinstitute.com	$55
Jan 19	E0034	4	Cracking the Code- Understanding the REALTORS Code of Ethics and Procuring Cause	Pocatello	(208) 234-4357	www.professionalrealestateschool.com	$50
Jan 22	E0306	4	What Your Clients Expect You to Know About...RE Mortgages & Credit	Pocatello	(843) 509-7643	www.vacationhomeadvisors.com	$59
Jan 22	E0307	4	What Your Clients Expect You to Know About...RE Tax & Investment	Pocatello	(843) 509-7643	www.vacationhomeadvisors.com	$59
Jan 22	BC001S	4	Business Conduct & Office Operations	Boise	(208) 685-6711	www.idahorealestateschool.com	$45
Jan 23	BC001S	4	Business Conduct & Office Operations	Coeur d'Alene	(208) 342-3585	www.idahorealtors.com	$50
Jan 23	E0306	4	What Your Clients Expect You to Know About...RE Mortgages & Credit	Twin Falls	(843) 509-7643	www.vacationhomeadvisors.com	$59
Jan 23	E0307	4	What Your Clients Expect You to Know About...RE Tax & Investment	Twin Falls	(843) 509-7643	www.vacationhomeadvisors.com	$59
Jan 23-24	RI001S	14	GRI-Areas of Real Estate Specialization Module 1 of 2	Boise	(208) 342-3585	www.idahorealtors.com	
Jan 24	E0186	8	Environmental Issues	Meridian	(208) 377-4300	www.pioneerrealestateschool.com	$80
Jan 24	E0197	3	Feng Shui for Marketing and Sales	Boise	(208) 571-9631		$45
Jan 24	E0306	4	What Your Clients Expect You to Know About...RE Mortgages & Credit	Ketchum	(843) 509-7643	www.vacationhomeadvisors.com	$59
Jan 24	E0307	4	What Your Clients Expect You to Know About...RE Tax & Investment	Ketchum	(843) 509-7643	www.vacationhomeadvisors.com	$59
Jan 25	E0190	8	Property Disclosure and Red Flags	Meridian	(208) 377-4300	www.pioneerrealestateschool.com	$80
Jan 25	E0328	6	Real Estate Finance Today	Boise	(208) 376-2122	www.idahocareerinstitute.com	$55
Jan 25-26	RI002S	14	GRI-Areas of Real Estate Specialization Module 2 of 2	Boise	(208) 342-3585	www.idahorealtors.com	
Jan 29	E0147	4	1031 Exchanges and Tenant-in-Common Real Estate	Nampa	(208) 573-0979	www.genesistraininggroup.com	$40
Jan 29	E0200	4	Real Estate Asset Preservation	Nampa	(208) 573-0979	www.genesistraininggroup.com	$40
Jan 30-31	E0212	12	Listing and Marketing Commercial Real Estate	Nampa	(208) 573-0979	www.genesistraininggroup.com	$120
Jan 31	E0197	3	Feng Shui for Marketing and Sales	Boise	(208) 571-9631		$45
Jan 31	E0306	4	What Your Clients Expect You to Know About...RE Mortgages & Credit	Boise	(843) 509-7643	www.vacationhomeadvisors.com	$59
Jan 31	E0307	4	What Your Clients Expect You to Know About...RE Tax & Investment	Boise	(843) 509-7643	www.vacationhomeadvisors.com	$59

Course Dates	Approval#	Crs Hrs	Course Title	Location	Contact Provider to Register:		Cost*
Feb 1	E0309	8	Advanced Communication and Sales Skills	Nampa	(208) 573-0979	www.genesistraininggroup.com	$80
Feb 5-8	E0323	30	The Real Estate Business System for Success	Meridian	(208) 573-0979	www.genesistraininggroup.com	$295
Feb 7	E0197	3	Feng Shui for Marketing and Sales	Boise	(208) 571-9631		$45
Feb 7	E0248	8	Time Management Workshop	McCall	(208) 634-9996	www.daretobegreat.biz	$139
Feb 12	E0122	4	Housing, Disability and Employment Issues for Real Estate Licensees	Sandpoint	(208) 769-3444	www.nic.edu/wft	$39
Feb 13	E0097	4	Title Insurance and Closing Issues	Sandpoint	(208) 769-3444	www.nic.edu/wft	$39
Feb 13	E0148	4	Understanding & Applying Idaho Agency Law: Single, Limited Dual, Assigned & Non-agency Relationships	Sandpoint	(208) 769-3444	www.nic.edu/wft	$39
Feb 14	E0197	3	Feng Shui for Marketing and Sales	Boise	(208) 571-9631		$45
Feb 21	E0034	4	Cracking the Code- Understanding the REALTORS Code of Ethics and Procuring Cause	Coeur d'Alene	(208) 342-3585	www.idahorealtors.com	$40
Feb 21	E0186	8	Environmental Issues	Meridian	(208) 377-4300	www.pioneerrealestateschool.com	$80
Feb 21	E0335	4	Environmental Issues in Real Estate	Boise	(208) 376-2122	www.idahocareerinstitute.com	$55
Feb 21	E0197	3	Feng Shui for Marketing and Sales	Boise	(208) 571-9631		$45
Feb 21	E0138-06	4	Practical Use of the REALTOR Forms	Coeur d'Alene	(208) 342-3585	www.idahorealtors.com	$40
Feb 21	E0121	4	Section 1031 Tax-Deferred Exchanges	Coeur d'Alene	(208) 342-3585	www.idahorealtors.com	$25
Feb 22	E0213	4	Meth: Signs of the Time	Coeur d'Alene	(208) 342-3585	www.idahorealtors.com	$40
Feb 22	E0190	8	Property Disclosure and Red Flags	Meridian	(208) 377-4300	www.pioneerrealestateschool.com	$80
Feb 22	E0333	6	Real Estate and Taxes	Boise	(208) 376-2122	www.idahocareerinstitute.com	$55
Feb 22-23	E0101	16	Rookie REALTOR	Lewiston	(208) 342-3585	www.idahorealtors.com	$175
Feb 23	E0086	4	Risk Management	Coeur d'Alene	(208) 342-3585	www.idahorealtors.com	$40
Feb 26	E0147	4	1031 Exchanges and Tenant-in-Common Real Estate	Meridian	(208) 573-0979	www.genesistraininggroup.com	$40
Feb 26	BC001S	4	Business Conduct & Office Operations	Boise	(208) 685-6711	www.idahorealestateschool.com	$45
Feb 26	E0200	4	Real Estate Asset Preservation	Meridian	(208) 573-0979	www.genesistraininggroup.com	$40
Feb 27-28	E0212	12	Listing and Marketing Commercial Real Estate	Meridian	(208) 573-0979	www.genesistraininggroup.com	$120
Feb 28	E0197	3	Feng Shui for Marketing and Sales	Boise	(208) 571-9631		$45
Feb 28	E0282	7	Real Estate Related Investments in IRAs and Qualified Plans	Coeur d'Alene	(208) 664-1898	www.northidahorealestateacademy.com	$149
Mar 1	E0309	8	Advanced Communication and Sales Skills	Meridian	(208) 573-0979	www.genesistraininggroup.com	$80
Mar 7	E0197	3	Feng Shui for Marketing and Sales	Boise	(208) 571-9631		$45
Mar 13	E0172	4	Moving Forward Without Living Your Life Behind	Boise	(208) 376-8724	www.kituku.com	$69
Mar 13	E0173	4	Nine Proven Ways for Marketing with a Shoe String Budget	Boise	(208) 376-8724	www.kituku.com	$69
Mar 14	E0197	3	Feng Shui for Marketing and Sales	Boise	(208) 571-9631		$45
Mar 14	E0135	4	Identifying & Disclosing Encumbrances I - Issues Related to Use of Land	Post Falls	(208) 769-3444	www.nic.edu/wft	$39
Mar 14	E0136	4	Identifying & Disclosing Encumbrances II - Encumbrances that Affect Title to Real Property	Post Falls	(208) 769-3444	www.nic.edu/wft	$39

Course Dates	Approval#	Crs Hrs	Course Title	Location	Contact Provider to Register:		Cost*
Mar 15	E0104	4	IRC Section 1031 Tax Deferred Exchanges	Pocatello	(208) 234-4357	www.professionalrealestateschool.com	$50
March 19	BC001S	4	Business Conduct & Office Operations	Boise	(208) 685-6711	www.idahorealestateschool.com	$45
Mar 21	E0186	8	Environmental Issues	Meridian	(208) 377-4300	www.pioneerrealestateschool.com	$80
Mar 21	E0197	3	Feng Shui for Marketing and Sales	Boise	(208) 571-9631		$45
Mar 22	E0190	8	Property Disclosure and Red Flags	Meridian	(208) 377-4300	www.pioneerrealestateschool.com	$80
Mar 22	E0328	6	Real Estate Finance Today	Boise	(208) 376-2122	www.idahocareerinstitute.com	$55
Mar 22-23	E0101	16	Rookie REALTOR	Boise	(208) 342-3585	www.idahorealtors.com	$175
Mar 26	E0147	4	1031 Exchanges and Tenant-in-Common Real Estate	Nampa	(208) 573-0979	www.genesistraininggroup.com	$40
Mar 26	BC001S	4	Business Conduct & Office Operations	Coeur d'Alene	(208) 664-1898	www.northidahorealestateacademy.com	$49
Mar 26	E0200	4	Real Estate Asset Preservation	Nampa	(208) 573-0979	www.genesistraininggroup.com	$40
Mar 27-28	E0212	12	Listing and Marketing Commercial Real Estate	Nampa	(208) 573-0979	www.genesistraininggroup.com	$120
Mar 28	E0197	3	Feng Shui for Marketing and Sales	Boise	(208) 571-9631		$45
Mar 29	E0309	8	Advanced Communication and Sales Skills	Nampa	(208) 573-0979	www.genesistraininggroup.com	$80
Mar 29	E0334	4	Red Flag of Property Inspection	Boise	(208) 376-2122	www.idahocareerinstitute.com	$55
Apr 2-8	E0323	30	The Real Estate Business System for Success	Meridian	(208) 573-0979	www.genesistraininggroup.com	$295
Apr 4	E0197	3	Feng Shui for Marketing and Sales	Boise	(208) 571-9631		$45
Apr 5-6	E0101	16	Rookie REALTOR	Idaho Falls	(208) 342-3585	www.idahorealtors.com	$175
Apr 11	E0197	3	Feng Shui for Marketing and Sales	Boise	(208) 571-9631		$45
Apr 16	BC001S	4	Business Conduct & Office Operations	Boise	(208) 685-6711	www.idahorealestateschool.com	$45
Apr 16	E0306	4	What Your Clients Expect You to Know About...RE Mortgages & Credit	Pocatello	(843) 509-7643	www.vacationhomeadvisors.com	$59
Apr 16	E0307	4	What Your Clients Expect You to Know About...RE Tax & Investment	Pocatello	(843) 509-7643	www.vacationhomeadvisors.com	$59
Apr 17	E0306	4	What Your Clients Expect You to Know About...RE Mortgages & Credit	Twin Falls	(843) 509-7643	www.vacationhomeadvisors.com	$59
Apr 17	E0307	4	What Your Clients Expect You to Know About...RE Tax & Investment	Twin Falls	(843) 509-7643	www.vacationhomeadvisors.com	$59
Apr 18	E0186	8	Environmental Issues	Meridian	(208) 377-4300	www.pioneerrealestateschool.com	$80
Apr 18	E0197	3	Feng Shui for Marketing and Sales	Boise	(208) 571-9631		$45
Apr 18	E0306	4	What Your Clients Expect You to Know About...RE Mortgages & Credit	Ketchum	(843) 509-7643	www.vacationhomeadvisors.com	$59
Apr 18	E0307	4	What Your Clients Expect You to Know About...RE Tax & Investment	Ketchum	(843) 509-7643	www.vacationhomeadvisors.com	$59
Apr 19	E0190	8	Property Disclosure and Red Flags	Meridian	(208) 377-4300	www.pioneerrealestateschool.com	$80
Apr 23	E0147	4	1031 Exchanges and Tenant-in-Common Real Estate	Meridian	(208) 573-0979	www.genesistraininggroup.com	$40
Apr 23	E0200	4	Real Estate Asset Preservation	Meridian	(208) 573-0979	www.genesistraininggroup.com	$40
Apr 24	E0306	4	What Your Clients Expect You to Know About...RE Mortgages & Credit	Post Falls	(843) 509-7643	www.vacationhomeadvisors.com	$59
Apr 24	E0307	4	What Your Clients Expect You to Know About...RE Tax & Investment	Post Falls	(843) 509-7643	www.vacationhomeadvisors.com	$59

Course Dates	Approval#	Crs Hrs	Course Title	Location	Contact Provider to Register:		Cost*
Apr 24-25	E0212	12	Listing and Marketing Commercial Real Estate	Meridian	(208) 573-0979	www.genesistraininggroup.com	$120
Apr 25	E0335	4	Environmental Issues in Real Estate	Boise	(208) 376-2122	www.idahocareerinstitute.com	$55
Apr 25	E0197	3	Feng Shui for Marketing and Sales	Boise	(208) 571-9631		$45
Apr 25	E0306	4	What Your Clients Expect You to Know About...RE Mortgages & Credit	Lewiston	(843) 509-7643	www.vacationhomeadvisors.com	$59
Apr 25	E0307	4	What Your Clients Expect You to Know About...RE Tax & Investment	Lewiston	(843) 509-7643	www.vacationhomeadvisors.com	$59
Apr 26	E0333	6	Real Estate and Taxes	Boise	(208) 376-2122	www.idahocareerinstitute.com	$55
Apr 26	E0306	4	What Your Clients Expect You to KnowAbout...RE Mortgages & Credit	McCall	(843) 509-7643	www.vacationhomeadvisors.com	$59
Apr 26	E0307	4	What Your Clients Expect You to Know About...RE Tax & Investment	McCall	(843) 509-7643	www.vacationhomeadvisors.com	$59
Apr 29	E0309	8	Advanced Communication and Sales Skills	Meridian	(208) 573-0979	www.genesistraininggroup.com	$80
Apr 30	E0306	4	What Your Clients Expect You to Know About...RE Mortgages & Credit	Boise	(843) 509-7643	www.vacationhomeadvisors.com	$59
Apr 30	E0307	4	What Your Clients Expect You to Know About...RE Tax & Investment	Boise	(843) 509-7643	www.vacationhomeadvisors.com	$59
May 2	E0197	3	Feng Shui for Marketing and Sales	Boise	(208) 571-9631		$45
May 3-4	E0101	16	Rookie REALTOR	Boise	(208) 342-3585	www.idahorealtors.com	$175
May 9	E0197	3	Feng Shui for Marketing and Sales	Boise	(208) 571-9631		$45
May 9	E0057	4	Real Estate Broker/ Salesperson Liabilities (Risk Management and Law Update)	Post Falls	(208) 769-3444	www.nic.edu/wft	$39
May 9	E0248	8	Time Management Workshop	McCall	(208) 634-9996	www.daretobegreat.biz	$139
May 10	E0097	4	Title Insurance and Closing Issues	Post Falls	(208) 769-3444	www.nic.edu/wft	$39
May 11	E0278	4	Current Contract Issues and New Forms	Post Falls	(208) 769-3444	www.nic.edu/wft	$39
May 14	BC001S	4	Business Conduct & Office Operations	Boise	(208) 685-6711	www.idahorealestateschool.com	$45
May 16	E0197	3	Feng Shui for Marketing and Sales	Boise	(208) 571-9631		$45
May 23	E0186	8	Environmental Issues	Meridian	(208) 377-4300	www.pioneerrealestateschool.com	$80
May 23	E0197	3	Feng Shui for Marketing and Sales	Boise	(208) 571-9631		$45
May 24	E0190	8	Property Disclosure and Red Flags	Meridian	(208) 377-4300	www.pioneerrealestateschool.com	$80
May 24	E0328	6	Real Estate Finance Today	Boise	(208) 376-2122	www.idahocareerinstitute.com	$55
May 24	E0334	4	Red Flag of Property Inspection	Boise	(208) 376-2122	www.idahocareerinstitute.com	$55
May 25	E0034	4	Cracking the Code- Understanding the REALTORS Code of Ethics and Procuring Cause	Pocatello	(208) 234-4357	www.professionalrealestateschool.com	$50
May 28	E0147	4	1031 Exchanges and Tenant-in-Common Real Estate	Nampa	(208) 573-0979	www.genesistraininggroup.com	$40
May 28	E0200	4	Real Estate Asset Preservation	Nampa	(208) 573-0979	www.genesistraininggroup.com	$40
May 29-30	E0212	12	Listing and Marketing Commercial Real Estate	Nampa	(208) 573-0979	www.genesistraininggroup.com	$120
May 30	E0197	3	Feng Shui for Marketing	Boise	(208) 571-9631		$45
May 31	E0309	8	Advanced Communication and Sales Skills	Nampa	(208) 573-0979	www.genesistraininggroup.com	$80
May 31 - June 1	E0101	16	Rookie REALTOR	Pocatello	(208) 342-3585	www.idahorealtors.com	$175
June 4-7	E0323	30	The Real Estate Business System for Success	Meridian	(208) 573-0979	www.genesistraininggroup.com	$295
June 6	E0197	3	Feng Shui for Marketing and Sales	Boise	(208) 571-9631		$45
June 11	BC001S	4	Business Conduct & Office Operations	Boise	(208) 685-6711	www.idahorealestateschool.com	$45
June 13	E0197	3	Feng Shui for Marketing and Sales	Boise	(208) 571-9631		$45

Course Dates	Approval#	Crs Hrs	Course Title	Location	Contact Provider to Register:		Cost*
June 13	E0135	4	Identifying & Disclosing Encumbrances I - Issues Related to Use of Land	Post Falls	(208) 769-3444	www.nic.edu/wft	$39
June 14	E0136	4	Identifying & Disclosing Encumbrances II - Encumbrances that Affect Title to Real Property	Post Falls	(208) 769-3444	www.nic.edu/wft	$39
June 20	E0186	8	Environmental Issues	Meridian	(208) 377-4300	www.pioneerrealestateschool.com	$80
June 20	E0197	3	Feng Shui for Marketing and Sales	Boise	(208) 571-9631		$45
June 21	E0190	8	Property Disclosure and Red Flags	Meridian	(208) 377-4300	www.pioneerrealestateschool.com	$80
June 25	E0147	4	1031 Exchanges and Tenant-in-Common Real Estate	Meridian	(208) 573-0979	www.genesistraininggroup.com	$40
June 25	BC001S	4	Business Conduct & Office Operations	Coeur d'Alene	(208) 664-1898	www.northidahorealestateacademy.com	$49
June 25	E0200	4	Real Estate Asset Preservation	Meridian	(208) 573-0979	www.genesistraininggroup.com	$40
June 26-27	E0212	12	Listing and Marketing Commercial Real Estate	Meridian	(208) 573-0979	www.genesistraininggroup.com	$120
June 27	E0335	4	Environmental Issues in Real Estate	Boise	(208) 376-2122	www.idahocareerinstitute.com	$55
June 27	E0197	3	Feng Shui for Marketing and Sales	Boise	(208) 571-9631		$45
June 28	E0309	8	Advanced Communication and Sales Skills	Meridian	(208) 573-0979	www.genesistraininggroup.com	$80
June 28	E0333	6	Real Estate and Taxes	Boise	(208) 376-2122	www.idahocareerinstitute.com	$55
July 11	E0197	3	Feng Shui for Marketing and Sales	Boise	(208) 571-9631		$45
July 16	BC001S	4	Business Conduct & Office Operations	Boise	(208) 685-6711	www.idahorealestateschool.com	$45
July 18	E0197	3	Feng Shui for Marketing and Sales	Boise	(208) 571-9631		$45
July 25	E0197	3	Feng Shui for Marketing and Sales	Boise	(208) 571-9631		$45
July 25	E0334	4	Red Flag of Property Inspection	Boise	(208) 376-2122	www.idahocareerinstitute.com	$55
July 26	E0328	6	Real Estate Finance Today	Boise	(208) 376-2122	www.idahocareerinstitute.com	$55
July 26-27	E0101	16	Rookie REALTOR	Coeur d'Alene	(208) 342-3585	www.idahorealtors.com	$175
July 30	E0147	4	1031 Exchanges and Tenant-in-Common Real Estate	Nampa	(208) 573-0979	www.genesistraininggroup.com	$40
July 30	E0200	4	Real Estate Asset Preservation	Nampa	(208) 573-0979	www.genesistraininggroup.com	$40
July 31- Aug 1	E0212	12	Listing and Marketing Commercial Real Estate	Nampa	(208) 573-0979	www.genesistraininggroup.com	$120
Aug 1	E0197	3	Feng Shui for Marketing and Sales	Boise	(208) 571-9631		$45
Aug 2	E0309	8	Advanced Communication and Sales Skills	Nampa	(208) 573-0979	www.genesistraininggroup.com	$80
Aug 6-9	E0323	30	The Real Estate Business System for Success	Meridian	(208) 573-0979	www.genesistraininggroup.com	$295
Aug 8	E0197	3	Feng Shui for Marketing and Sales	Boise	(208) 571-9631		$45
Aug 8	E0104	4	IRC Section 1031 Tax Deferred Exchanges	Pocatello	(208) 234-4357	www.professionalrealestateschool.com	$50
Aug 9-10	E0101	16	Rookie REALTOR	Boise	(208) 342-3585	www.idahorealtors.com	$175
Aug 13	BC001S	4	Business Conduct & Office Operations	Boise	(208) 685-6711	www.idahorealestateschool.com	$45
Aug 15	E0197	3	Feng Shui for Marketing and Sales	Boise	(208) 571-9631		$45
Aug 22	E0335	4	Environmental Issues in Real Estate	Boise	(208) 376-2122	www.idahocareerinstitute.com	$55
Aug 22	E0197	3	Feng Shui for Marketing and Sales	Boise	(208) 571-9631		$45
Aug 23	E0333	6	Real Estate and Taxes	Boise	(208) 376-2122	www.idahocareerinstitute.com	$55

Course Dates	Approval#	Crs Hrs	Course Title	Location	Contact Provider to Register:		Cost*
Aug 27	E0147	4	1031 Exchanges and Tenant-in-Common Real Estate	Meridian	(208) 573-0979	www.genesistraininggroup.com	$40
Aug 27	E0200	4	Real Estate Asset Preservation	Meridian	(208) 573-0979	www.genesistraininggroup.com	$40
Aug 28-29	E0212	12	Listing and Marketing Commercial Real Estate	Meridian	(208) 573-0979	www.genesistraininggroup.com	$120
Aug 29	E0197	3	Feng Shui for Marketing and Sales	Boise	(208) 571-9631		$45
Aug 30	E0309	8	Advanced Communication and Sales Skills	Meridian	(208) 573-0979	www.genesistraininggroup.com	$80
Sept 5	E0197	3	Feng Shui for Marketing and Sales	Boise	(208) 571-9631		$45
Sept 6	E0034	4	Cracking the Code- Understanding the REALTORS Code of Ethics and Procuring Cause	Pocatello	(208) 234-4357	www.professionalrealestateschool.com	$50
Sept 10	BC001S	4	Business Conduct & Office Operations	Boise	(208) 685-6711	www.idahorealestateschool.com	$45
Sept 12	E0197	3	Feng Shui for Marketing and Sales	Boise	(208) 571-9631		$45
Sept 19	E0197	3	Feng Shui for Marketing and Sales	Boise	(208) 571-9631		$45
Sept 19	E0248	8	Time Management Workshop	McCall	(208) 634-9996	www.daretobegreat.biz	$139
Sept 24	E0147	4	1031 Exchanges and Tenant-in-Common Real Estate	Nampa	(208) 573-0979	www.genesistraininggroup.com	$40
Sept 24	E0200	4	Real Estate Asset Preservation	Nampa	(208) 573-0979	www.genesistraininggroup.com	$40
Sept 25	E0334	4	Red Flag of Property Inspection	Boise	(208) 376-2122	www.idahocareerinstitute.com	$55
Sept 25-26	E0212	12	Listing and Marketing Commercial Real Estate	Meridian	(208) 573-0979	www.genesistraininggroup.com	$120
Sept 26	BC001S	4	Business Conduct & Office Operations	Coeur d'Alene	(208) 664-1898	www.northidahorealestateacademy.com	$49
Sept 26	E0197	3	Feng Shui for Marketing and Sales	Boise	(208) 571-9631		$45
Sept 27	E0309	8	Advanced Communication and Sales Skills	Nampa	(208) 573-0979	www.genesistraininggroup.com	$80
Sept 27	E0328	6	Real Estate Finance Today	Boise	(208) 376-2122	www.idahocareerinstitute.com	$55
Oct 3	E0197	3	Feng Shui for Marketing and Sales	Boise	(208) 571-9631		$45
Oct 8-11	E0323	30	The Real Estate Business System for Success	Meridian	(208) 573-0979	www.genesistraininggroup.com	$295
Oct 10	E0197	3	Feng Shui for Marketing and Sales	Boise	(208) 571-9631		$45
Oct 17	E0197	3	Feng Shui for Marketing and Sales	Boise	(208) 571-9631		$45
Oct 22	BC001S	4	Business Conduct & Office Operations	Boise	(208) 685-6711	www.idahorealestateschool.com	$45
Oct 24	E0335	4	Environmental Issues in Real Estate	Boise	(208) 376-2122	www.idahocareerinstitute.com	$55
Oct 24	E0197	3	Feng Shui for Marketing and Sales	Boise	(208) 571-9631		$45
Oct 25	E0333	6	Real Estate and Taxes	Boise	(208) 376-2122	www.idahocareerinstitute.com	$55
Oct 25-26	E0101	16	Rookie REALTOR	Twin Falls	(208) 376-0363	www.adacounty-realtors.com	$175
Oct 29	E0147	4	1031 Exchanges and Tenant-in-Common Real Estate	Meridian	(208) 573-0979	www.genesistraininggroup.com	$40
Oct 29	E0200	4	Real Estate Asset	Meridian	(208) 573-0979	www.genesistraininggroup.com	$40
Oct 30-31	E0212	12	Listing and Marketing Commercial Real Estate	Meridian	(208) 573-0979	www.genesistraininggroup.com	$120
Oct 31	E0197	3	Feng Shui for Marketing and Sales	Boise	(208) 571-9631		$45
Nov 1	E0309	8	Advanced Communication and Sales Skills	Meridian	(208) 573-0979	www.genesistraininggroup.com	$80
Nov 1-2	E0101	16	Rookie REALTOR	Nampa	(208) 376-0363	www.adacounty-realtors.com	$175

Course Dates	Approval#	Crs Hrs	Course Title	Location	Contact Provider to Register:		Cost*
Nov 7	E0197	3	Feng Shui for Marketing and Sales	Boise	(208) 571-9631		$45
Nov 14	E0197	3	Feng Shui for Marketing and Sales	Boise	(208) 571-9631		$45
Nov 15	E0328	6	Real Estate Finance Today	Boise	(208) 376-2122	www.idahocareerinstitute.com	$55
Nov 19	BC001S	4	Business Conduct & Office Operations	Boise	(208) 685-6711	www.idahorealestateschool.com	$45
Nov 21	E0197	3	Feng Shui for Marketing and Sales	Boise	(208) 571-9631		$45
Nov 26	E0147	4	1031 Exchanges and Tenant-in-Common Real Estate	Nampa	(208) 573-0979	www.genesistraininggroup.com	$40
Nov 26	E0200	4	Real Estate Asset Preservation	Nampa	(208) 573-0979	www.genesistraininggroup.com	$40
Nov 27-28	E0212	12	Listing and Marketing Commercial Real Estate	Nampa	(208) 573-0979	www.genesistraininggroup.com	$120
Nov 29	E0309	8	Advanced Communication and Sales Skills	Nampa	(208) 573-0979	www.genesistraininggroup.com	$80
Nov 29	E0334	4	Red Flag of Property Inspection	Boise	(208) 376-2122	www.idahocareerinstitute.com	$55
Nov 29-30	E0101	16	Rookie REALTOR	Coeur d'Alene	(208) 376-0363	www.adacounty-realtors.com	$175
Dec 3-6	E0323	30	The Real Estate Business System for Success	Meridian	(208) 573-0979	www.genesistraininggroup.com	$295
Dec 5	E0197	3	Feng Shui for Marketing and Sales	Boise	(208) 571-9631		$45
Dec 12	E0197	3	Feng Shui for Marketing and Sales	Boise	(208) 571-9631		$45
Dec 17	E0147	4	1031 Exchanges and Tenant-in-Common Real Estate	Meridian	(208) 573-0979	www.genesistraininggroup.com	$40
Dec 17	BC001S	4	Business Conduct & Office Operations	Boise	(208) 685-6711	www.idahorealestateschool.com	$45
Dec 17	E0200	4	Real Estate Asset Preservation	Meridian	(208) 573-0979	www.genesistraininggroup.com	$40
Dec 18-19	E0212	12	Listing and Marketing Commercial Real Estate	Meridian	(208) 573-0979	www.genesistraininggroup.com	$120
Dec 19	E0335	4	Environmental Issues in Real Estate	Boise	(208) 376-2122	www.idahocareerinstitute.com	$55
Dec 19	E0197	3	Feng Shui for Marketing and Sales	Boise	(208) 571-9631		$45
Dec 20	E0309	8	Advanced Communication and Sales Skills	Meridian	(208) 573-0979	www.genesistraininggroup.com	$80
Dec 20	E0333	6	Real Estate and Taxes	Boise	(208) 376-2122	www.idahocareerinstitute.com	$55

**Schedule and fees are subject to change. "Cost" may or may not include materials. Check with provider for current information and registration.*

Send us your Questions, Thoughts, or Concerns

We are pleased to offer you, the licensees, a chance to be heard through the Idaho Real Estate Commission's semi-annual publication The Real Estatement. Just mail or e-mail your thoughts, concerns or questions to us. Our next Real Estatement will be out in July 2007. All letters must be in by May 15, 2007 to make the July issue. Not all letters will be used as space is limited.

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Subject: Real Estatement

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What's New at the Idaho Real Estate Commission

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